



Drive EV Electric Vehicle Incentive Savings

	New Vehicles	Used Vehicles
Standard SCP Incentive	\$2,000	\$1,000
Low-Income SCP Incentive	\$4,000	\$2,000

Effective Date: 9/5/2018				LEASE		PURCHASE	
Dealer	Vehicle	Range (miles)	MSRP	Dealer Discount ^a	Mftr. Discount ^a	Dealer Discount ^a	Mftr. Discount ^a
AutoWorld Chrysler	2018 Pacifica Hybrid Limited	33	\$ 49,575	\$3,500 +	\$3,250	\$3,500 +	\$0
	2018 Pacifica Hybrid Touring	33	\$ 44,630	\$3,000 +	\$3,250	\$3,000 +	\$0
	2018 Pacifica Hybrid Plus	33	\$ 42,825	\$3,000 +	\$3,250	\$3,000 +	\$0
Hansel BMW	2018 i3 Base	114	\$ 45,445	\$2,000 +	\$7,500	\$2,000 +	\$10,000
	2018 i3 Rex	97	\$ 49,295	\$2,000 +	\$7,500	\$2,000 +	\$10,000
	2018 Giga Rex	97	\$ 51,095	\$2,000 +	\$7,500	\$2,000 +	\$10,000
	2018 i3s	107	\$ 48,645	\$2,000 +	\$7,500	\$2,000 +	\$10,000
	2018 i3S Rex	97	\$ 52,495	\$2,000 +	\$7,500	\$2,000 +	\$10,000
	USED i3s (+REX variants)	Varies - 72-114	<i>Kelly Blue Book Retail</i>	<i>Not Applicable</i>	<i>Not Applicable</i>	10% off +	\$0
Hansel Ford	Focus EV	115	\$ 31,075	\$750 +	\$12,250	\$750 +	\$2,500
Jim Bone Kia	2018 Soul EV-e	111	\$ 33,380	\$1,500 +	\$16,200	\$1,500 +	\$500
	2018 Soul EV	111	\$ 35,030	\$1,600 +	\$16,400	\$1,600 +	\$500
	2018 Soul EV+	111	\$ 36,980	\$1,900 +	\$16,600	\$1,900 +	\$500
	USED Soul EVs	<i>Varies - 90-110</i>	<i>Kelly Blue Book Retail</i>	<i>Not Applicable</i>	<i>Not Applicable</i>	\$1,500 +	\$0
	2018 Niro PHEV LX	25	\$ 29,100	\$1,000 +	\$4,843	\$1,000 +	\$750
	2018 Niro PHEV EX	25	\$ 32,700	\$1,000 +	\$5,043	\$1,000 +	\$750
	2018 Niro PHEV EX Tech	25	\$ 36,095	\$1,000 +	\$5,243	\$1,000 +	\$750
Jim Bone Nissan	2018 LEAF S	151	\$ 31,500	\$2,000 +	\$10,025	\$2,000 +	\$2,000
	2018 LEAF S-QC	151	\$ 32,845	\$2,000 +	\$10,025	\$2,000 +	\$2,000
	2018 LEAF SV	151	\$ 34,000	\$2,000 +	\$8,850	\$2,000 +	\$2,000
	2018 LEAF SL	151	\$ 37,925	\$2,000 +	\$8,400	\$2,000 +	\$2,000
	USED LEAFs	<i>Varies Up to 80</i>	<i>Kelly Blue Book Retail</i>	<i>Not Applicable</i>	<i>Not Applicable</i>	\$1,500 +	\$0
	Platinum Chevrolet	2018 Bolt LT	238	\$ 37,495	\$4,000 +	\$3,000	\$4,000 +
2018 Bolt Premier		238	\$ 41,780	\$4,000 +	\$3,000	\$4,000 +	\$1,000
2018 Volt LT		53	\$ 34,095	\$4,000 +	\$6,900	\$4,000 +	\$2,000
2018 Volt Premier		53	\$ 38,445	\$4,000 +	\$6,525	\$4,000 +	\$2,000
USED Volts		<i>42-53 (2015-2016)</i>	<i>Kelly Blue Book Retail</i>	<i>Not Applicable</i>	<i>Not Applicable</i>	\$500 +	\$0

Information accurate as of Effective Date. Subject to change without notice. Check DriveEV.org for the latest, up-to-date information.

Additional Incentives Available ^d	Standard Amount	Amount for Low-Moderate Income
CA Clean Vehicle Rebate ^d	\$2,500	\$4,500
CA Clean Fuel Rebate ^d	\$500	\$500
Go Green! Rebate ^d <i>(NoSoCo Air District residents only)</i>	\$1,000	or \$2,000
CA Clean Vehicle Assistance Grant ^e	\$0	\$5,000
TOTAL AMOUNT AVAILABLE (up to):	\$4,000	\$7,500
<i>Also Available: Federal Tax Credit^f</i>		<i>Up to \$7,500</i>

a) Lease/purchase price to reflect amount of dealer/manufacturer purchase or lease credit. Subject to financing from dealership. **b,c)** Eligibility limited to active SCP customer. SCP incentive valid for only one vehicle, limited to one certificate per individual, two per SCP electric account total. Incentive is limited to eligible vehicle makes/models and only available on a first-come, first-served basis, while funds last. Must obtain a Verified SCP Customer Certificate to be eligible for maximum savings. Standard customers receive \$2,000, and customers enrolled in either the CARE or FERA program receive \$4,000. Drive EV program and incentives valid through November 16, 2018, or until SCP program funds are depleted. Visit DriveEV.org for full Terms and Conditions. Program incentives, offers, and Terms and Conditions subject to change without notice. **c)** customers are solely responsible for the negotiation of final purchase or lease terms on all vehicles. **d)** Additional incentives, including State and local rebates, may not be available to all customers. Rebates are subject to their respective program rules and conditions. Other rebates and incentives are not administered by Sonoma Clean Power. **e)** Must apply prior to purchasing vehicle. Only applicable for purchases. **f)** Consult a tax professional regarding applicability of the Federal Tax Credit for Plug-in Electric Vehicles.



Drive EV Ahorros y incentivos para vehículos eléctricos

	Vehículos nuevos	Vehículos usados
Incentivo estándar de SCP	\$2,000	\$1,000
Incentivo de SCP para bajos ingresos	\$4,000	\$2,000

Fecha efectiva: 9/5/2018

Concesionarios	Vehículos	Distancia (millas)	MSRP	ARRENDAMIENTOS			COMPRAS		
				Descuento del distribuidor ^a		Descuento del Fabricante ^a	Descuento del distribuidor ^a		Descuento del Fabricante ^a
AutoWorld Chrysler	2018 Pacifica Hybrid Limited	33	\$ 49,575	\$3,500	+	\$3,250	\$3,500	+	\$0
	2018 Pacifica Hybrid Touring	33	\$ 44,630	\$3,000	+	\$3,250	\$3,000	+	\$0
	2018 Pacifica Hybrid Plus	33	\$ 42,825	\$3,000	+	\$3,250	\$3,000	+	\$0
Hansel BMW	2018 i3 Base	114	\$ 45,445	\$2,000	+	\$7,500	\$2,000	+	\$10,000
	2018 i3 Rex	97	\$ 49,295	\$2,000	+	\$7,500	\$2,000	+	\$10,000
	2018 Giga Rex	97	\$ 51,095	\$2,000	+	\$7,500	\$2,000	+	\$10,000
	2018 i3s	107	\$ 48,645	\$2,000	+	\$7,500	\$2,000	+	\$10,000
	2018 i3s Rex	97	\$ 52,495	\$2,000	+	\$7,500	\$2,000	+	\$10,000
	i3 USADOS (+REX variantes)	Varía - 72-114	<i>Kelly Blue Book Retail</i>	<i>No aplica</i>		<i>No aplica</i>	10% de descuento	+	\$0
Hansel Ford	Focus EV	115	\$ 31,075	\$750	+	\$12,250	\$750	+	\$2,500
Jim Bone Kia	2018 Soul EV-e	111	\$ 33,380	\$1,500	+	\$16,200	\$1,500	+	\$500
	2018 Soul EV	111	\$ 35,030	\$1,600	+	\$16,400	\$1,600	+	\$500
	2018 Soul EV+	111	\$ 36,980	\$1,900	+	\$16,600	\$1,900	+	\$500
	Soul EVs USADOS	<i>Varía - hasta 90</i>	<i>Kelly Blue Book Retail</i>	<i>No aplica</i>		<i>No aplica</i>	\$1,500	+	\$0
	2018 Niro PHEV LX	25	\$ 29,100	\$1,000	+	\$4,843	\$1,000	+	\$750
	2018 Niro PHEV EX	25	\$ 32,700	\$1,000	+	\$5,043	\$1,000	+	\$750
	2018 Niro PHEV EX Tech	25	\$ 36,095	\$1,000	+	\$5,243	\$1,000	+	\$750
Jim Bone Nissan	2018 Optima PHEV	29	\$ 36,500	\$1,500	+	\$10,719	\$1,500	+	\$750
	2018 Optima PHEV EX	29	\$ 41,800	\$2,500	+	\$10,719	\$2,500	+	\$750
	2018 LEAF S	151	\$ 31,500	\$2,000	+	\$10,025	\$2,000	+	\$2,000
	2018 LEAF S-QC	151	\$ 32,845	\$2,000	+	\$10,025	\$2,000	+	\$2,000
	2018 LEAF SV	151	\$ 34,000	\$2,000	+	\$8,850	\$2,000	+	\$2,000
	2018 LEAF SL	151	\$ 37,925	\$2,000	+	\$8,375	\$2,000	+	\$2,000
	LEAFs USADOS	<i>Varía - hasta 80</i>	<i>Kelly Blue Book Retail</i>	<i>No aplica</i>		<i>No aplica</i>	\$1,500	+	\$0
Platinum Chevrolet	2018 Bolt LT	238	\$ 37,495	\$4,000	+	\$3,000	\$4,000	+	\$1,000
	2018 Bolt Premier	238	\$ 41,780	\$4,000	+	\$3,000	\$4,000	+	\$1,000
	2018 Volt LT	53	\$ 34,095	\$4,000	+	\$6,900	\$4,000	+	\$2,000
	2018 Volt Premier	53	\$ 38,445	\$4,000	+	\$6,525	\$4,000	+	\$2,000
	Volts USADOS	42-53 (2015-2016)	<i>Kelly Blue Book Retail</i>	<i>No aplica</i>		<i>No aplica</i>	\$500	+	\$0

Información precisa desde la fecha efectiva. Sujeto a cambios sin previo aviso. Consulte DriveEV.org para obtener la información más reciente.

Incentivos adicionales disponibles	Cantidad estándar	Cantidad para clientes de bajos ingresos
CA Clean Vehicle Rebate (Reembolso)*	\$2,500	\$4,500
CA Clean Fuel Rebate (Reembolso)	\$500	\$500
Go Green! Rebate (Reembolso)* <i>(Sólo residentes del Distrito de aire NoSoCo)</i>	\$1,000	\$2,000
CA Clean Vehicle Assistance Grant (beca)	\$0	\$5,000
CANTIDAD TOTAL DISPONIBLE (hasta):	\$4,000	\$7,500
<i>También disponible: Crédito de impuestos federal*</i>		<i>Hasta \$7,500</i>

a) Precio de arrendamiento/compra reflejara la cantidad de compra/crédito del concesionario/fabricante. Sujeto a financiamiento del concesionario b,c) Elegibilidad limitada a clientes activos de SCP. El incentivo de SCP es válido solo a un vehículo, limitado a un certificado por individuo, dos por cada cuenta de electricidad de SCP. El incentivo está limitado a marcas/modelos de vehículos elegibles y solo está disponible por orden de llegada, mientras duren los fondos. Debe obtener un certificado de cliente verificado de SCP para ser elegible para el máximo ahorro. Los clientes estándar reciben \$ 2,000 y los clientes inscritos en el programa CARE o FERA reciben \$ 4,000. El programa de Drive EV y los incentivos válidos hasta el 16 de noviembre de 2018 o hasta que se agoten los fondos del programa. Visite DriveEV.org para ver los Términos y condiciones completos. Los incentivos del programa, las ofertas y los Términos y condiciones están sujetos a cambios sin previo aviso. Los clientes son los únicos responsables por la negociación de la compra final o los términos de arrendamiento en todos los vehículos. d) Incentivos adicionales, incluidos reembolsos estatales y locales, pueden no estar disponibles para todos los clientes. Los reembolsos están sujetos a sus respectivas reglas y condiciones de programa. Otros descuentos e incentivos no son administrados por Sonoma Clean Power. e) Debe aplicar antes de comprar el vehículo. Solo aplicable para compras. f) Consulte a un profesional de impuestos sobre la aplicabilidad del Crédito fiscal federal para vehículos eléctricos.