

AGENDA BOARD OF DIRECTORS MEETING THURSDAY, JULY 10, 2025, 9:00 A.M.

EXCEPT AS PERMITTED BY GOVERNMENT CODE SECTION 54953(F), MEMBERS OF THE BOARD OF DIRECTORS MAY PARTICIPATE IN THE JULY 10, 2025, MEETING AT ANY OF THE LOCATIONS SHOWN BELOW.

SONOMA CLEAN POWER HEADQUARTERS 431 E STREET SANTA ROSA, CA 95404

MEMBERS OF THE PUBLIC MAY PARTICIPATE IN THE MEETING AT THE ABOVE PHYSICAL LOCATIONS OR VIEW REMOTELY THROUGH:

Webinar link: https://us06web.zoom.us/j/88546704126
Telephone number: 1 (669) 444-9171

Meeting ID: 885 4670 4126

How to Submit Public Comment:

Comments may be provided in person at the physical meeting locations. Comments may be submitted in writing to **meetings@sonomacleanpower.org**. For detailed public comment instructions, **please visit this page**. Please note that live remote public comment will not be taken unless required by Government Code section 54953(f). If required, it will be announced by the Chair. Members of the public should attend in person or provide written comment to ensure they can provide public comment.

For written comments, state the agenda item number that you are commenting on and limit to 300 words. Written comments received prior to the meeting and/or the agenda item you wish to comment on will be read into the record up to 300 words. Written comments may be provided during the meeting.

DISABLED ACCOMMODATION: If you have a disability which requires an accommodation or an alternative format, please contact the Clerk of the Board at (707) 757-9417, or by email at meetings@sonomacleanpower.org as soon as possible to ensure arrangements for accommodation.

For further clarification on any of the items listed please contact (855) 202-2139 and staff will be available to assist.

Staff recommendations are guidelines to the Board. On any item, the Board may take action which varies from that recommended by staff.

CALL TO ORDER

(Any private remote meeting attendance will be noticed or approved at this time)

BOARD OF DIRECTORS CONSENT CALENDAR

1.	Approve June 5, 2025, Draft Board of Directors Meeting Minutes (Staff Recommendation: Approve)	pg. 5
2.	Receive Monthly Financial Report (Staff Recommendation: Receive and File)	pg. 13
3.	Approve Proposed Amendment to Customer Service Policy A.3 Late Payment Noticing, Transfer of Service, Pre-Collection Noticing, Collections and A.6 Emergency Consumer Protection Policy (Staff Recommendation: Approve)	pg. 25
4.	Approve and Authorize the Chief Executive Officer or his Designee to Execute Task Order #2 of the Foundational Professional Agreement with the Sacramento Municipal Utility District for Debt Collection Services Effective through December 31, 2029 (Staff Recommendation: Approve)	pg. 33
5.	Receive Geothermal Opportunity Zone Update (Staff Recommendation: Receive and File)	pg. 41
6.	Adopt Resolution 2025-01 Authorizing the Chief Executive Officer to Satisfy Federal or State Regulatory Requirements for Financial Assurances (Staff Recommendation: Approve)	pg. 45
ВО	ARD OF DIRECTORS REGULAR CALENDAR	
7.	Receive Internal Operations Report and Provide Direction as Appropriate (Staff Recommendation: Receive and File)	pg. 51
8.	Receive Legislative and Regulatory Updates, Approve Legislative Positions, and Provide Direction as Appropriate (Staff Recommendation: Approve)	pg. 57
9.	Receive Update on Programs that Accelerate Building Efficiency and Electrification (Staff Recommendation: Receive and File)	pg. 61
10.	Adopt Resolution 2025-02 Authorizing Entry into a \$100,000,000 Revolving Credit Agreement with Royal Bank of Canada (Staff Recommendation: Approve)	pg. 75

BOARD OF DIRECTORS MEMBER ANNOUNCEMENTS

(Directors may report on their activities since the last Board meeting, including any reports required by Gov't Code Section 53232.3(d).)

PUBLIC COMMENT ON MATTERS NOT LISTED ON THE AGENDA

(Comments are restricted to matters within the Board's jurisdiction. Please be brief and limit spoken comments to three minutes, or 300 words if written.)

CLOSED SESSION

11.	Conference With Real Property Negotiators - Property: Assessor's Parcel Numbers: 009-054-033; 009-012-011; Agency Negotiators: Geof Syphers, Rebecca Simonson; Negotiating Parties: Allen Gloria Mae Trust; Langendorf Andrews Lisa et al.; Under Negotiation: Price and Terms of Payment	pg. 81
12.	Conference with Labor Negotiators - Agency Designated Representatives: Chair Barnacle, Vice Chair Elward; Unrepresented Employee: Chief Executive Officer (Gov't Code Section 54957.6)	pg. 83
13.	Public Employee Performance Evaluation - Chief Executive Officer (Gov't Code Section 54957)	pg. 85

ADJOURN

COMMONLY USED ACRONYMS AND TERMS

CAC Community Advisory Committee

CAISO California Independent Systems Operator - the grid operator

CCA Community Choice Aggregator - a community-owned public power provider

CEC California Energy Commission

CleanStart SCP's default power service

CPUC California Public Utilities Commission

DER Distributed Energy Resource

ERRA Energy Resource Recovery Account - one of PG&E's rate cases at the CPUC

EverGreen SCP's 100% renewable, 100% local energy service, and the first service in the United States

providing renewable power every hour of every day.

Geothermal A locally available, low-carbon baseload renewable resource

GHG Greenhouse gas

GRC General Rate Case - one of PG&E's rate cases at the CPUC

GridSavvy GridSavvy Rewards are available to SCP customers for reducing household energy use to

help California increase power reliability.

IOU Investor-Owned Utility - for-profit distribution utilities like PG&E

IRP Integrated Resource Plan - balancing energy needs with energy resources

JPA Joint Powers Authority

MW Megawatt is a unit of power and measures how fast energy is being used or produced at

one moment.

MWh Megawatt-hour is a unit of energy and measures how much energy is used or produced

over time.

NEM Net Energy Metering. NEM is a billing mechanism that credits solar energy system owners

for the electricity they add to the grid.

PCIA Power Charge Indifference Adjustment - a fee charged by PG&E to all electric customers

to ensure PG&E can pay for excess power supply contracts that it no longer needs.

RA Resource Adequacy - a required form of capacity that helps ensure there are sufficient

power resources available when needed.

RPS Renewables Portfolio Standard refers to certain kinds of renewable energy which qualify to

meet state requirements, including wind, solar, geothermal.

SCP Sonoma Clean Power

TOU Time of Use, used to refer to rates that differ by time of day

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DRAFT MEETING MINUTES BOARD OF DIRECTORS MEETING THURSDAY, JUNE 5, 2025 9:00 A.M.

CALL TO ORDER

(9:00 a.m. - Video Time Stamp: 00:01:00)

Chair Barnacle called the meeting to order.

Board Members present: Chair Barnacle, Directors Lemus, Albin-Smith, Zollman, Farrar-Rivas, Potter, Haschak, Hopkins, and Alternate Director Stapp. Vice Chair Elward and Director Laskey were absent with prior notice.

Staff present: Geof Syphers, Chief Executive Officer; Michael Koszalka, Chief Operating Officer; Garth Salisbury, Chief Financial Officer and Treasurer; Kate Kelly, Director of Public Relations & Marketing; Ryan Tracey, Director of Planning and Analytics; Miles Horton, Legislative Policy & Community Engagement Manager and Josh Nelson, Special Counsel.

BOARD OF DIRECTORS CONSENT CALENDAR

(9:02 a.m. - Video Time Stamp: 00:01:47)

- 1. Approve May 8, 2025, Draft Board of Directors Meeting Minutes
- 2. Receive Monthly Financial Report
- 3. Approve and Authorize the Chief Executive Officer or his Designee to Execute a New Contract with Sonoma Water for the Continuation of the Energy and Environment Education Program through June 30, 2027, with an Annual Notto-Exceed Amount of \$300,000 and Aggregate Contract Value of \$600,000
- 4. Approve the Delegation of Authority to the Chief Executive Officer or his Designee to Execute a Professional Services Agreement with S2 Advertising for Comprehensive Media Consulting Services with a Not-to-Exceed Amount of \$2,100,000 over a Three-Year Term
- 5. Receive Internal Operations Report and Provide Feedback as Appropriate

Director Lemus asked about SCP outsourced marketing and how that that outsourcing reaches Spanish speakers. Kate Kelly, Director Public Relations & Marketing, replied that SCP outsources only its media marketing, which includes media in Spanish.

Motion to approve June 5, 2025, Board of Directors Consent Calendar by Director Haschak

Second: Director Farrar-Rivas

Motion passed by roll call vote

AYES: Lemus, Albin-Smith, Barnacle, Elward, Stapp, Zollman, Farrar-Rivas,

Potter, Haschak, Hopkins

ABSENT: Elward, Laskey

ABSTAIN: Hopkins on Item 1

BOARD OF DIRECTORS REGULAR CALENDAR

6. Receive Legislative and Regulatory Updates, Approve Legislative Positions, and Provide Direction as Appropriate

(9:05 a.m. - Video Time Stamp: 00:05:12)

CEO Geof Syphers introduced a proposed CPUC decision to change the Power Charge Indifference Adjustment (PCIA) fee. CEO Syphers said the proposal would make several improvements to the accuracy of the fee calculations but would also introduce retroactive ratemaking. He noted that SCP is opposing the decision as it's not in customers' best interest.

Miles Horton, Legislative Policy & Community Engagement Manager, reported that AB 526 (Papan) was halted in the Assembly Appropriations Committee's suspense file. SCP's two other geothermal bills are progressing to Senate committees.

Director Hopkins asked if SCP is tracking the Greenhouse Gas Reduction Fund (GGRF) and CEO Syphers responded that the staff would follow up. Chair Barnacle stressed a desire for the follow up and asked who supports the CPUC decision. CEO Syphers answered that PG&E supports parts of it. Chair Barnacle then asked if the Governor's Office is aware of SCP's concerns and Director Lemus asked about mobilization against the CPUC decision. CEO Syphers said

cities haven't engaged, but CalCCA is effective at organizing stakeholders, and he will direct staff to coordinate with them.

Public Comment: None

There were no positions taken on legislation, so no vote was necessary.

9:10 a.m. Vice Chair Elward entered the meeting.

7. Decide whether to Reschedule the Board of Directors July 3, 2025, Meeting to July 10, 2025

(9:18 a.m. - Video Time Stamp: 00:17:40)

Chair Barnacle described the item. Directors discussed their availability and preferences.

9:19 a.m. Director Potter exited the meeting.

Public Comment: None

Motion to reschedule the Board of Directors July 3, 2025, meeting to July 10, 2025, by Vice Chair Elward

Second: Director Lemus

Motion passed by roll call vote

AYES: Lemus, Albin-Smith, Barnacle, Elward, Stapp, Zollman, Farrar-Rivas, Haschak, Hopkins

ABSENT: Laskey, Potter

8. Receive Geothermal Opportunity Zone Update and Approve the Delegation of Authority to the Chief Executive Officer or his Designee to Execute Amendment #1 to the Geothermal Opportunity Zone Cooperation Agreement with Eavor Inc.

(9:20 a.m. - Video Time Stamp: 00:19:42)

Ryan Tracey, Director of Planning and Analytics, gave an update on GeoZone partnerships, including the termination of SCP's agreement with Cyrq Energy earlier this year. He noted that while Eavor will miss key milestones, SCP remains interested in working with Eavor and SCP proposes an amendment to keep them on board while maintaining project momentum.

Director Lemus asked if another partner could deliver the technology originally planned with Cyrq. Director Tracey responded that Eavor offers a similar product, but other partners are not pursuing Cyrq's specific proposal. Director Zollman then asked if Chevron is expected to face delays. Director Tracey confirmed that Chevron will also miss milestones, and he explained that staff are currently evaluating whether to extend the timeline or end that partnership and seek a new partner. CEO Syphers added that SCP's legislative efforts are closely tied to these developments, and unless regulations change, other partners may face similar challenges. Director Albin-Smith asked how the GeoZone might impact SCP's relationship with the federal government. Director Tracey responded that geothermal is supported at the federal level.

9:23 a.m. Director Potter reentered the meeting.

Public Comment: None

Motion to receive Geothermal Opportunity Zone Update and approve the delegation of authority to the Chief Executive Officer or his designee to execute Amendment #1 to the Geothermal Opportunity Zone Cooperation Agreement with Eavor Inc. by Director Lemus

Second: Hopkins

Motion passed by roll call vote

AYES: Lemus, Albin-Smith, Barnacle, Elward, Stapp, Zollman, Farrar-Rivas, Potter, Haschak, Hopkins

ABSENT: Laskey

9. Approve Revised Environmental Performance Targets for the Sonoma Clean Power Portfolio to Improve Rate Competitiveness

(9:30 a.m. - Video Time Stamp: 00:30:14)

CEO Syphers introduced the item, noting that the PCIA fee is projected to rise significantly next year. Director Tracey explained that SCP is working to balance rate competitiveness with its climate goals. He described SCP's 2022 target: by 2026, match customer energy use with clean energy on an hourly basis (100% mitigation). He explained that this goal has driven SCP to diversify its energy portfolio, and it is on track to reach 94% hourly matching next year. CEO Syphers emphasized that while many utilities claim to be 100%

renewable, they often rely on gas when solar and wind are unavailable, making hourly tracking essential.

Director Hopkins asked for more details on the interconnection queue. Director Tracey described how CAISO, overwhelmed by applications, has implemented stricter rules for queue access. Director Hopkins asked why out-of-state projects can connect to California's grid while local one's struggle and Director Tracey said other states face similar constraints and that imported energy must also go through the queue. Director Lemus inquired about SCP's Princeton study on grid transmission. Director Tracey said an update will be available in July. He concluded by noting the proposal offers \$7.7 million in savings and adjusts the hourly target to 80%.CEO Syphers added that SCP would still be the only California entity with an hourly clean energy target. Director Hopkins asked if SCP plans to develop its own energy facilities. CEO Syphers confirmed SCP is beginning that process and is looking to acquire property.

Public Comment: None

Motion to approve revised environmental performance targets for the Sonoma Clean Power Portfolio to improve rate competitiveness by Director Hopkins

Second: Director Haschak

Motion passed by roll call vote

AYES: Lemus, Albin-Smith, Barnacle, Elward, Stapp, Zollman, Farrar-Rivas, Potter, Haschak, Hopkins

ABSENT: Laskey

10. Determine that Expansion to Unincorporated Lake County, the City of Clearlake, and the City of Lakeport is Consistent with Policy D-4 and Begin Consideration of Proposed Expansion with an Intent to Offer Service After 60-Day Waiting Period

(9:48 a.m. - Video Time Stamp: 00:48:12)

CEO Syphers outlined the expansion process, noting that approving the item would trigger a 60-day period for Board Members to consult with constituents. He emphasized that inviting a jurisdiction to join SCP is a major decision, because leaving a Joint Powers Agreement (JPA) is costly and time-

consuming. He stated the expansion is expected to financially benefit both Lake County and existing SCP jurisdictions. He asked for Board input on how many seats Lake County should receive and whether joining the GeoZone should be required.

Chair Barnacle asked how to address expansion with their constituents and CEO Syphers said it was up to each board member to decide whether to initiate those discussions. Director Farrar-Rivas raised concerns about legislative alignment, staff capacity, PG&E pushback, and the risks of expanding during uncertain times and CEO Syphers responded that SCP could help amplify Lake County's voice, there is strong support from county staff, and estimated that only 1-2 new staff would be needed to help expand. Chair Barnacle asked about vote counts from requesting jurisdictions and CEO Syphers said the county vote was unanimous. Special Counsel Josh Nelson stated formal approval from each member agency is not required. Director Haschak asked if the expansion would lead to grant opportunities and CEO Syphers answered that it may, due to Lake County's higher number of CARE residents and tribal communities. Director Potter asked if the expansion would proceed if not all Lake County jurisdictions joined. CEO Syphers said jurisdictions can join individually, but phased expansion is more complex. Director Hopkins also asked if the Board Chair should engage Lake County electors and Chair Barnacle agreed to do so. Director Elward requested a write-up that the board members could bring to their counsels to provide information about the potential expansion.

Public Comment: None

Motion to determine that expansion to unincorporated Lake County, the City of Clearlake, and the City of Lakeport is consistent with Policy D-4 and begin consideration of proposed expansion with an intent to offer service after 60-day waiting period by Director Hopkins

Second: Director Farrar-Rivas

Motion passed by roll call vote

AYES: Lemus, Albin-Smith, Barnacle, Elward, Stapp, Zollman, Farrar-Rivas,

Haschak, Potter, Hopkins

ABSENT: Laskey

BOARD OF DIRECTORS MEMBER ANNOUNCEMENTS

(10:24 a.m. - Video Time Stamp: 01:23:33)

Director Lemus shared that Cotati's Wednesday farmers markets have begun and that the Cotati Music Festival is scheduled for June 21, 2025. Director Potter announced that the SMART train now extends to Windsor, and she said that Windsor's Thursday night concert series has started. Director Albin-Smith reported a ribbon-cutting ceremony for new EV chargers at Fort Bragg's police department. Director Farrar-Rivas noted that Sonoma hosts Music in Place on Sundays. Director Zollman shared that Sebastopol held a large Pride parade and is hosting Peacetown Summer Concerts and live music at the Barlow on Wednesday nights. Director Haschak announced that Mendocino County raised the Pride flag on Monday morning. Chair Barnacle said the Petaluma Fair will run July 19-22 and feature a city council dunk tank. Chair Barnacle mentioned that he joined SCP staff in meeting with the Lytton Band of Pomo Indians, Director Elward announced that Rohnert Park will host a Juneteenth event sponsored by SCP, that the city also holds Friday farmers markets, and will host a Pride Night in two weeks. Director Hopkins reported that the County has approved the acquisition of Monte Rio Redwoods Park, which will open to the public in July.

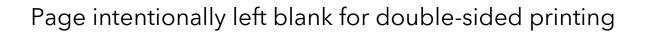
PUBLIC COMMENT ON MATTERS NOT LISTED ON THE AGENDA

(10:30 a.m. - Video Time Stamp: 01:30:27)

Public Comment: None

ADJOURN

(10:31 a.m. - Video Time Stamp: 01:30:48)





Staff Report - Item 02

To: Sonoma Clean Power Authority Board of Directors

From: Garth Salisbury, Chief Financial Officer & Treasurer

Chris Golik, Senior Finance Manager

Issue: Receive Monthly Financial Report

Date: July 10, 2025

Monthly Financial Report

The Financial Report is to inform the Board of Directors (Board) of monthly financial results and investment activity. Additionally, the Monthly Financial Report will include an Investment Report which is a summary of investments and investment activity in SCP's portfolio. The Investment Report and associated attachments are to inform the Board pursuant to the requirements of SCP's Financial Policy B.5 Investments and Government Code Section 53607. This is an informational item only.

Monthly Compiled Financial Statements (March 31, 2025)

Relative to the amended budget, the year-to-date change in net position is more than projections by approximately \$11,755,000. Year-to-date revenue from electricity sales is below projections by less than 1% and the cost of energy is under projections by approximately 5%. Year-to-date electricity sales reached \$206,869,000.

SCP maintains a balanced portfolio by procuring electricity from multiple sources. Net position reached a positive \$294,808,000. Approximately \$231,889,000 is set aside for operating reserves as of June 30, 2024.

Budgetary Comparison Schedule (March 31, 2025)

The accompanying budgetary comparison includes the 2024/25 amended budget approved by the Board of Directors. The budget is formatted to make comparisons for both the annual and the year-to-date perspective. The first column, 2024/25 YTD Amended Budget, allocates the Board approved annual budget at expected levels

throughout the year with consideration of the timing of additional customers, usage volumes, staffing needs etc. This column represents our best estimates, and this granular approach was not part of the Board approved budget.

Revenue from electricity sales to customers was under the amended budget by less than 1% at the end of the reporting period.

Interest earnings continue to trend higher than budget due to the persistence of higher interest rates and because of an investment strategy focused on locking in higher interest earnings over the near to intermediate term (3-5 year) investment horizon.

The cost of electricity was less than the budget-to-date by approximately 5%. Variation in this account is typically due to fluctuating market cost of energy on open-position purchases.

Major operating categories of Data Management fees and PG&E Service fees are based on the customer account totals.

In addition to the items mentioned above, SCP continues its trend of remaining near or under budget for most of its operating expenses.

Monthly Investment Report

This report is to verify and report in writing to the Board regarding the responsibilities designated to the SCP Treasurer pursuant to SCP Financial Policy B.5 Investments. The Investment Policy was amended in 2024 expanding the definition of Permitted Investments, adding several investment diversification requirements, best practices and requiring additional reporting requirements to the Board and stakeholders as follows.

Monthly Obligation to Report on New Investment Transactions

Government Code Section 53607 and SCP's Investment Policy require SCP to report to the Board and stakeholders any investment transactions (defined as purchases, sales or exchanges of securities) made during the month as soon as is practicable after the end of the month. Given the scheduling of the SCP's Board meetings during the first week of the month, the investment report will indicate investment transactions that occurred two months prior (May 2025). SCP currently maintains bank accounts and investments at River City Bank (RCB), Summit State Bank, the State of California Local Agency Investment Fund (LAIF) and USBank. Active individual

securities are held at both RCB and USBank. Staff will provide Statements of Investments as required throughout the year.

Reportable Activities

USBank

In November of 2024, the Board approved amendments to SCP Investment Policy as recommended by SCP's investment advisor, Chandler Asset Management (CAM). As of May 31st, CAM managed about \$60 million of SCP's reserves. All investments directed by CAM are held at SCP's custodian, USBank. All investments held as of May 31, 2025, at USBank appear as Attachment 3 with new holdings purchased in May highlighted. USBank transaction details for the month of May, including sales and maturities of securities, are in Attachment 4.

River City Bank

A detailed statement of the investments held at River City Bank as of May 31, 2025, appears as Attachment 5. There were no investment transactions in the month of May at River City Bank.

State of California Local Agency Investment Fund

The LAIF investment balance as of May 31, 2025, appears as Attachment 6.

Attachments

- Attachment 1 March 2025 Financial Statements
- Attachment 2 March 2025 Budgetary Statement
- Attachment 3 Statement of Investments Held at USBank, available at this link or by request to the Clerk of the Board
- ➤ Attachment 4 Statement of Transactions at USBank, available at this link or by request to the Clerk of the Board
- Attachment 5 Statement of Investments Held at River City Bank, available at this link or by request to the Clerk of the Board
- Attachment 6 Statement of Investments Held at the Local Agency Investment Fund, available at this link or by request to the Clerk of the Board



ACCOUNTANTS' COMPILATION REPORT

Management Sonoma Clean Power Authority

Management is responsible for the accompanying financial statements of Sonoma Clean Power Authority (a California Joint Powers Authority) which comprise the statement of net position as of March 31, 2025, and the related statement of revenues, expenses, and changes in net position, and the statement of cash flows for the nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Sonoma Clean Power Authority's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA June 25, 2025

STATEMENT OF NET POSITION As of March 31, 2025

ASSETS	
Current assets	
Cash and cash equivalents - unrestricted	\$ 105,472,713
Cash and cash equivalents - restricted for grant purposes	2,002,255
Accounts receivable, net of allowance	14,720,884
Other receivables	6,877,699
Accrued revenue	11,229,500
Prepaid expenses	895,949
Deposits	6,123,968
Investments	70,119,350
Total current assets	217,442,319
Noncurrent assets	
Cash and cash equivalents - unrestricted	56,000,000
Investments	87,453,173
Other receivables	947,821
Deposits	16,000
Capital assets, net of depreciation	17,776,064
Total noncurrent assets	162,193,059
Total assets	379,635,377
LIABILITIES	
Current liabilities	
Accrued cost of electricity	20,350,183
Accounts payable	1,390,898
Advances from grantors	2,002,255
Other accrued liabilities	2,311,441
User taxes and energy surcharges due to other governments	726,246
Supplier security deposits	666,000
Total current liabilities	27,447,024
Noncurrent liabilities	
Supplier security deposits	1,380,121
Total liabilities	28,827,145
DEFERRED INFLOWS OF RESOURCES	
Rate stabilization fund	56,000,000
NET POSITION	
Investment in capital assets	17,776,064
Unrestricted	277,032,168
Total net position	\$ 294,808,232
1 can not position	+ 271,000,232

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION Nine Months Ended March 31, 2025

OPERATING REVENUES	
Electricity sales, net	\$ 204,487,918
Evergreen electricity premium	2,381,341
Miscellaneous income	2,324,787
Grant revenue	380,121
Total operating revenues	209,574,167
OPERATING EXPENSES	
Cost of electricity	135,824,274
Contract services	7,017,323
Staff compensation	8,108,519
Program rebates and incentives	1,893,222
Other operating expenses	1,868,143
Depreciation	 1,075,313
Total operating expenses	 155,786,795
Operating income	 53,787,372
NONOPERATING REVENUES (EXPENSES)	
Investment income	11,502,243
Nonoperating revenues (expenses), net	11,502,243
CHANGE IN NET POSITION	65,289,615
Net position at beginning of year	229,518,617
Net position at end of period	\$ 294,808,232

STATEMENT OF CASH FLOWS Nine Months Ended March 31, 2025

CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from customers	\$ 220,769,903
Receipts of security deposits	3,792,000
Other operating receipts	2,818,634
Payments to electricity suppliers	(142,945,177)
Payments for other goods and services	(8,226,240)
Payments for staff compensation	(7,988,080)
Payments for program rebates and incentives	(1,864,989)
Payments of taxes and surcharges to other governments	(2,678,967)
Net cash provided (used) by operating activities	63,677,084
CASH FLOWS FROM CAPITAL AND RELATED	
FINANCING ACTIVITIES	
Purchases of capital assets	(278,418)
CASH FLOWS FROM INVESTING ACTIVITIES	
Investment income received	9,234,587
Proceeds from sales and maturities of investments	148,547,134
Purchase of investments	(127,388,544)
Net cash provided (used) by investing activities	30,393,177
Net change in cash and cash equivalents	93,791,843
Cash and cash equivalents at beginning of year	69,683,125
Cash and cash equivalents at end of period	\$ 163,474,968
Reconciliation to the Statement of Net Position	
Cash and cash equivalents - unrestricted (current)	105,472,713
Cash and cash equivalents - restricted (current)	2,002,255
Cash and cash equivalents - unrestricted (noncurrent)	56,000,000
Cash and cash equivalents	163,474,968
NONCASH INVESTING ACTIVITES	
Unrealized appreciation and timing differences in investment income	\$ 2,267,656

STATEMENT OF CASH FLOWS

(Continued)

Nine Months Ended March 31, 2025

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Operating income (loss)	\$ 53,787,372
Adjustments to reconcile operating income to net	
cash provided (used) by operating activities:	
Depreciation expense	1,075,313
(Increase) decrease in:	
Accounts receivable, net	7,449,663
Other receivables	(4,162,977)
Accrued revenue	3,745,119
Prepaid expenses	(3,943)
Deposits	(3,468,352)
Increase (decrease) in:	
Accrued cost of electricity	3,701,375
Accounts payable	338,314
Advances from grantors	(380,121)
Accrued liabilities	1,106,426
User taxes due to other governments	26,895
Supplier security deposits	 462,000
Net cash provided (used) by operating activities	\$ 63,677,084



ACCOUNTANTS' COMPILATION REPORT

Board of Directors Sonoma Clean Power Authority

Management is responsible for the accompanying Budgetary Comparison Schedule for the Operating Fund of Sonoma Clean Power Authority (a California Joint Powers Authority) for the nine months ended March 31, 2025, and for determining that the budgetary basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any assurance on this special purpose budgetary comparison statement.

The special purpose statement is prepared in accordance with the budgetary basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. This report is intended for the information of the Board of Directors of Sonoma Clean Power Authority.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Sonoma Clean Power Authority's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA June 25, 2025

SONOMA CLEAN POWER AUTHORITY BUDGETARY COMPARISON SCHEDULE - OPERATING FUND Nine Months Ended March 31, 2025 -

Electricity (net of allowance) * Evergreen Premium (net of allowance) Investment returns Miscellaneous Income		Actual	Variance (Under) Over	Actual / Amended Budget %	2024/25 Amended Budget	2024/25 Amended Budget Remaining
	\$ 204,960,484 2,138,505 10,754,602 639,939	\$ 204,487,918 2,381,341 11,502,243 443,621	\$ (472,566) 242,836 747,641 (196,318)	100% 111% 107% 69%	\$ 258,001,000 2,700,000 13,853,000 1,000,000	\$ 53,513,082 318,659 2,350,757 556,379
Total revenue and other sources	218,493,530	218,815,123	321,593	100%	275,554,000	56,738,877
EXPENDITURES AND OTHER USES: CURRENT EXPENDITURES						
Cost of energy and scheduling	140,477,633	133,562,986	(6,914,647)	95%	183,989,000	50,426,014
Service fees- PG&E	739,800	729.601	(10.199)	%66 %66	990,000	260,399
Personnel	8,364,544	8,108,519	(256,025)	%26	11,490,000	3,381,481
Marketing & communications	2,298,736	2,002,868	(295,868)	87%	3,379,000	1,376,132
Customer service	132,727	79,665	(53,062)	%09	220,000	140,335
General and administration	1,283,093	1,271,861	(11,232)	%66	1,832,000	560,139
Legal	350,562	376,150	25,588	107%	475,000	98,850
Regulatory and compliance	248,323	59,165	(189,158)	24%	460,000	400,835
Accounting	248,400	251,900	3,500	101%	312,000	60,100
Legislative	154,000	139,000	(15,000)	%06	220,000	81,000
Other consultants	371,301	172,159	(199,142)	46%	535,000	362,841
Industry memberships and dues	619,258	596,283	(22,975)	%96	888,000	291,717
Program implementation	5,824,036	2,491,171	(3,332,865)	43%	10,135,964	7,644,793
Total current expenditures	163,718,214	152,450,193	(11,268,021)	93%	218,595,964	66,145,771
OTHER USES Capital outlay	334,757	169,513	(165,244)	51%	500,000	330,487
Total expenditures, other uses	164,052,971	152,619,706	(11,433,265)	93%	219,095,964	66,476,258
Net increase (decrease) in available fund balance	\$ 54,440,559	\$ 66,195,417	\$ 11,754,858		\$ 56,458,036	\$ (9,737,381)

% of Long-Term Target

91%

Long-Term Targeted \$ 255,203,000

\$ 231,889,000

Operating Reserve

RESERVES

Balance - as of June 30, 2024

BUDGETARY COMPARISON SCHEDULE - OPERATING FUND (CONTINUED) - RECONCILIATION OF NET INCREASE IN AVAILABLE FUND BALANCE - TO CHANGE IN NET POSITION -

Nine Months Ended March 31, 2025 -

Net increase (decrease) in available fund balance per budgetary comparison schedule:	\$ 66,195,416
Adjustments needed to reconcile to the	
changes in net position in the	
Statement of Revenues, Expenses	
and Changes in Net Position:	
Subtract depreciation expense	(1,075,313)
Add back capital asset acquisitions	 169,513
Change in net position	\$ 65,289,616

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Staff Report - Item 03

To: Sonoma Clean Power Authority Board of Directors

From: Erica Torgerson, Managing Director of Customer Service

Danielle McCants, Customer Operations Manager

Issue: Approve Proposed Amendment to Customer Service Policy A.3 Late

Payment Noticing, Transfer of Service, Pre-Collection Noticing, Collections and A.6 Emergency Consumer Protection Policy

Date: July 10, 2025

Recommendation

Approve the amendment to Customer Service Policy A.3 Late Payment Noticing, Transfer of Service, Pre-Collection Noticing, Collections (Attachment 1) and A.6 Emergency Consumer Protection Policy (Attachment 2).

Background

The Board of Directors (Board) adopted SCP Policy A.3 Late Payment Noticing, Transfer of Service, Pre-Collection Noticing, Collections in 2015, with subsequent updates in 2020 and most recently in October 2024. Since the last amendment, the Board approved a transition in data service providers from Calpine Energy Solutions (Calpine) to the Sacramento Municipal Utility District (SMUD). The proposed policy amendments reflect this transition, incorporating updated reporting mechanisms, revised processes, and new offerings such as "Here to Help" letters designed to enhance customer support and outreach.

Key Changes

• "Here to Help" Letters: In addition, or in lieu of, a late payment notice, staff may send a general outreach letter as part of the late payment noticing policy. The letter is intended to support customers with past-due balances by offering information on ways to lower their bills, such as energy

efficiency tips and, where applicable, access to low-income assistance programs.

• **Elimination of Pre-Collection Noticing:** Staff recommend discontinuing pre-collection notices due to their low effectiveness, with a collection success rate of approximately 3 percent. In addition, the timing of these notices does not align with the new SMUD process and would likely delay collection efforts, further reducing their impact.

Associated Policy A.6 Emergency Consumer Protection Policy is triggered when a state of emergency is declared by either the Governor of California or the President of the United States. Once ratified by the Board, the policy provides protections for affected customers by suspending late notices, pre-collection notices, involuntary service transfers to PG&E, and collection activities for up to 12 months. Originally adopted in 2020 and amended in 2022, Policy A.6 now requires further updates to align with the revised processes outlined in Policy A.3 to ensure consistency across both policies.

Fiscal Impact

None

Community Advisory Committee Review

The Committee unanimously voted to recommend the Board approve the amendment to the Customer Service Policy A.3 Late Payment Noticing, Transfer of Service, Pre-Collection Noticing, Collections and the A.6 Emergency Consumer Protection Policy.

Attachments

- Attachment 1 A.3 Late Payment Noticing, Transfer of Service, Pre-Collection Noticing, Collections (Redlined)
- Attachment 2 A.6 Emergency Consumer Protection Policy (Redlined)

Customer Service Policy A.3 Late Payment Noticing, Transfer of Service, Pre-Collection Noticing, Collections

This policy sets Sonoma Clean Power Authority's (SCPA) general rules related to SCPA late payment noticing and pre-collection noticing to customers. It also provides SCPA's general rules for transferring a customer to PG&E service for non-payment and to SCPA's collection agency.

This policy in whole or in parts may be suspended or modified if a state of emergency proclamation is issued by the California Governor's Office or the President of the United States due to a disaster that affects utility service or a health pandemic. At that time the Chief Executive Officer (CEO), or his designee, may put into effect SCPA's Customer Service Policy A.6 - Emergency Consumer Protection Policy. If the CEO, or his designee puts SCPA's Emergency Consumer Protection Policy into effect, the decision must be ratified by the Board of Directors within 90 days or at the next regularly scheduled Board of Director's meeting.

I. SCPA Late Payment Noticing Policy:

a. All Accounts:

Customers may receive a Here to Help letter if they have a past due balance, regardless of the amount, as part of SCPA's general outreach and support efforts. The letter provides information to help customers reduce their bills, including energy efficiency tips and, where applicable, enrollment in low-income assistance programs.

a.b. Non-Residential Accounts:

Customers maywill be sent an SCPA Late Payment Notice if:

- I. The account has an SCPA aggregated balance of more than \$500.00 based on the sum of the 60-90 day and 90+ day total in SCPA's aging report invoice and/or final bill date; and
- II. The customer is not on a Payment Plan with PG&E or is not current with the payments required by a PG&E Payment Plan.

b.c. Residential Accounts:

Customers maywill be sent an SCPA Late Payment Notice if:

- The account has an SCPA aggregated balance of more than \$250.00 based on invoice and/or final bill datethe sum of the 60-90 day and 90+ day total in SCPA's aging report; and
- II. The customer is not on a Payment Plan with PG&E or is not current with the payments required by a PG&E Payment Plan.

II. <u>Transfer of Service for Non-Payment Policy:</u>

Adopted: January 8, 2015

Amended: October 1, 2020, July 10, 2025

SCPA may transfer a customer to PG&E service for non-payment¹.

- a. SCPA may transfer a customer who has been sent two consecutive SCPA Late Payment Notices and who has not paid the outstanding balance within the time set forth in the second Late Payment Notice may be transferred from SCPA service to PG&E service for non-payment of SCPA charges.
- b. All customers, regardless of whether the customer was sent one or more Late Payment Notice(s), that has been transferred to PG&E service under section II.a or has voluntarily opted out of SCPA service, moved, and/or closed his/her account is still required to pay any outstanding SCPA charges for the period in which he/she took service from SCPA.
- c. Service transfers between providers can only take place on a customer's meter read date.

III. Pre-Collection Noticing Policy

Customers with charges reversed by PG&E back to SCPA of \$50.00 or more will be sent one Pre-Collection Notice prior to the customer's account being transferred to SCPA's collection agency.

- a. A customer has 30 calendar days from the date of the Pre-Collections Notice to pay his/her outstanding SCPA balance.
- b. Negotiated settlements with a customer in excess of \$2,500 must be approved by the CEO or his designee.
- c. Balances not paid will be referred to SCPA's collection agency.

W.III. Collections Policy

Customers that have been transferred by SCPA service to PG&E service for non-payment, voluntary opt outs, and closed accounts with outstanding SCPA balances may be referred to a collection agency retained by SCPA.

The collection agency retained by SCPA shall be vetted to ensure all consumer protection laws are strictly followed. On no less than an annual basis, SCPA shall review the practices and results of any retained collection agency, taking immediate action to address any concerns that may arise.

a. Send to Collections:

- I. Balances of \$50.00 or more will may be referred to a collection agency retained by SCPA.
- II. Once accounts are sent to the collection agency, SCPA will no longer collect on the account and the customer must work with the collection agency on resolution of the charges owed.

b. Write-Offs:

Adopted: January 8, 2015

Amended: October 1, 2020, July 10, 2025

sonomacleanpower.org

¹ Pacific Gas & Electric Company. Electric Rule 23, Section U, Subsection 2.

Balances of \$49.99 or less may be deemed uncollectible and written off, may be sent to the collection agency, or SCPA may take any action that it deems appropriate and cost effective.

Adopted: January 8, 2015

Amended: October 1, 2020, July 10, 2025

Customer Service Policy A.6 Emergency Consumer Protection Policy

Purpose:

Pursuant to the California Public Utilities Commission (CPUC) directives and advice letters, residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States due to a disaster that affects utility service are eligible for consumer protection measure(s) under PG&E's Emergency Consumer Protection Plan¹. Sonoma Clean Power Authority (SCPA) provides additional emergency consumer protections to its customers as described below.

Background:

SCPA established a series of billing and service modifications, and disaster relief to support customers recovering from the immediate aftermath of the October 2017 Northern California Wildfires. Although not required by law, SCPA implemented the CPUC's Resolution M-4833, Emergency Authorization and Order Directing Utilities to Implement Emergency Consumer Protections to Support Residential Customers of the October 2017 California Wildfires, with the adoption of this policy on October 1, 2020.

Applicability:

This Policy applies to SCPA Residential Customers and Non-Residential Customers when a state of emergency proclamation is issued by the California Governor's Office or the President of the United States due to a disaster in SCPA's Service Territory that:

- a. Results in the loss or disruption of the delivery or receipt of electric utility service: and/or
- b. Results in the degradation of the quality of electric utility service.

Eligibility for Emergency Consumer Protection Plan:

A customer will be eligible for SCPA's Emergency Consumer Protection Policy if the following criteria have been met:

- A state of emergency proclamation has been issued by the California Governor's Office or the President of the United States due to a disaster in SCPA's Service Territory;
- b. The customer is a Residential Customer or Non-Residential Customer of SCPA; and
- c. The customer's premise was or is Red Tagged and/or coded by PG&E as DSNT/DSST/DSBR/DSOV, as defined at the end of this Policy.

Emergency Consumer Protection Plan:

Adopted: October 1, 2020

Amended: December 1, 2022, July 10, 2025

PG&E Advice Letter 4014-G/5378-E. Dated Sept. 7, 2018. www.pge.com/tariffs/assets/pdf/adviceletter/ELEC_5378-E.pdf.

SCPA's Emergency Consumer Protection Plan goes into effect the day a state of emergency proclamation has been issued by the California Governor's Office or the President of the United States due to a disaster in SCPA's Service Territory and includes the measures and parameters outlined below:

- a. Late Payment Notice: SCPA will stop sending Late Payment Notices to eligible customers for a period of 12 months.
- b. Pre-Collection Notice for Non-Payment: SCPA will stop sending Pre-Collection Notices for non-payment of SCPA charges to eligible customers for a period of 12 months.
- <u>C.b.</u> Transfer for Non-Payment: SCPA will not transfer eligible customers to PG&E service for non-payment of SCPA charges for period of 12 months.
- d.c. Collections: SCPA will halt collection activity for eligible customers for a period of 12 months.

SCPA's Board of Directors may change or extend these measures at its sole discretion.

Definitions:

For purposes of this Policy, the following definitions apply. Customers may also wish to review PG&E's Emergency Consumer Protection Plan² for additional information.

- a. **Residential Customer**³: Class of customers whose dwellings are single-family units, multi-family units, mobile homes or other similar living establishments. A customer who meets the definition of a Residential Customer will be served under a residential rate schedule if 50% or more of the annual energy use on the meter is for residential end-uses. PG&E's tariff eligibility requirements will determine customer eligibility for this rate class.
- b. Non-Residential Customer⁴: Small and medium business customers that take service on a commercial, industrial, or agricultural rate. This definition does not include Non-Residential Customers who are on a fixed usage or unmetered usage rate schedule⁵.

Red Tag (Unsafe) - Buildings are damaged and pose an imminent threat to life or safety under expected loads or other unsafe conditions.

- c. PG&E REF|TD Codes PG&E will use the EDI billing codes outlined below to identify impacted SCPA customers per CalFire and/or County assessment(s). The codes allow for near real-time status of impacted customers.
 - i. **Disaster Red Tag Notice (DSNT)** pending bill relief decision. Stops SA and final/closing bill but will not complete bill temporary status.
 - ii. **Disaster Red Tag Standard (DSST)** bill relief not applied. Stops SA, final/closing bill, and completes bill (final status).

Adopted: October 1, 2020

Amended: December 1, 2022, July 10, 2025

² PG&E Advice Letter 4014-G/5378-E. Dated Sept. 7, 2018. www.pge.com/tariffs/assets/pdf/adviceletter/ELEC_5378-E.pdf.

³ PG&E Electric Rule No. 1: Definitions, Sheet 30

⁴ PG&E Advice Letter 4014-G/5378-E. Dated Sept. 7, 2018.

⁵ PG&E Electric Rule No. 1: Definitions, Sheet 31

- iii. **Disaster Red Tag Bill Relief (DSBR)** bill relief applied. Stops SA, final/closing bill, completes bill and applies debt reversal adjustment for SA balance (final status).
- iv. **Disaster Red Tag Override (DSOV)** manual override. Process manually if needed (final status).

Adopted: October 1, 2020

Amended: December 1, 2022, July 10, 2025



Staff Report - Item 04

To: Sonoma Clean Power Authority Board of Directors

From: Erica Torgerson, Managing Director of Customer Service

Danielle McCants, Customer Operations Manager

Issue: Approve and Authorize the Chief Executive Officer or his Designee to

Execute Task Order #2 of the Foundational Professional Agreement with the Sacramento Municipal Utility District for Debt Collection

Services Effective through December 31, 2029

Date: July 10, 2025

Recommended Action

The Delegate authority to the CEO or their Designee to execute a contract with Sacramento Municipal Utility District (SMUD) for Debt Collection Services. Task Order #2 (Attachment 1) of the Foundational Professional Agreement (Agreement) (Attachment 2) contains the cost and scope of work.

Background

Starting in 2018, SMUD entered the CCA market for data, billing, and call center management to add a new revenue source for the benefit of its own customers through lower rates, more programs, and the betterment of its community. As a publicly owned utility, SMUD does not have shareholders and does not charge for profits. In 2018, Ava Community Energy (Ava), formerly East Bay Community Energy, and Valley Clean Energy (Valley) both started their service directly with SMUD, having never used Calpine (the only other provider in this space in California for CCAs). More recently in 2022, MCE switched from Calpine to SMUD.

Thanks to the Board and Committee approval, on March 21, 2025, SCP flipped the switch from Calpine to SMUD for services including data, billing, and call center services. Two months ago, SMUD offered a presentation on their work with Valley Clean Energy on debt collection services. Their collection rate is significantly higher than what we have seen at the IOU and CCA level. Ava's (formally East Bay

Community Energy) Board of Directors recently approved a contract with SMUD for debt collection. Prior to this contract, Ava did not have a debt collection agency.

When SCP launched, it signed a contract with Optio Solutions LLC (also known as Qualia Collections Services) for debt collection. Optio Solutions is based in Petaluma and has been a good partner to SCP and its customers. Agents are respectful, kind, and solution based. Optio Solutions takes a commission rate of 23% of what they collect with no administration fee.

SCP's Contract with Optio Solutions "shall continue in effect for the period of 12 months with an automatic renewal annually unless either party exercises its right to terminate said Contract. The parties may terminate this Contract with or without cause upon 30 days' written notice to the other party."

Community Advisory Committee Review

At the June 12, 2025, Community Advisory Committee (Committee) meeting the Committee unanimously voted to recommend the Board approve and authorize the Chief Executive Officer or his designee to execute task order #2 of the foundational professional agreement with the Sacramento Municipal Utility District for debt collection services effective through December 31, 2029.

Discussion

Over the past few years, a series of external challenges including wildfires, floods, and the COVID-19 pandemic have significantly impacted our ability to collect on customer accounts. As a result, collection rates have decreased substantially.

In accordance with SCP Board Policy "Customer Service Policy A.3: Late Payment Noticing, Transfer of Service, Pre-Collection Noticing, and Collections (Attachment 3)," our "Emergency Consumer Protection Policy" (Policy A.6) (Attachment 4) is activated when a state of emergency is declared by either the Governor of California or the President of the United States. Once ratified by the Board, this policy protects affected customers from late notices, pre-collection notices, involuntary service transfers to PG&E, and collection activities for up to 12 months.

Following Governor Newsom's statewide emergency declaration due to COVID-19– and in alignment with state mandates requiring Investor-Owned Utilities (IOUs) to suspend service disconnections, SCP's Board of Directors extended protections for an unprecedented 3 years. While this action was necessary and aligned with our

values, it has also contributed to long-term challenges in account recovery. Many customers are still struggling with the financial aftershocks of recent crises, which continue to hinder collections. Currently, SCP's collection rate is approximately 3.2%, consistent with trends reported informally by other Community Choice Aggregators (CCAs).

Although we have enjoyed our working relationship with Optio Solutions and appreciate its location in our territory, a change of providers to SMUD offers the efficiency of SMUD already doing our data management and billing. This should speed up the process of debt collection and increase the collection rate. Due to the rules and consumer protections necessary to be a debt collector, SMUD partners with a third-party corporation, IC Systems (ICS) to ensure compliance state and federal regulations. ICS was founded in 1938. It is a family-owned, privately held collection agency serving thousands of clients in industries such as healthcare, small business, financial services, government, communications, education, and utilities. ICS's purpose is to improve financial outcomes for consumers and their clients. ICS's niche is to be the best, most trusted provider of receivables management service.

Fiscal Impact

As noted earlier in this report, SCP's Community Advisory Committee and Board of Directors approved the execution of an Agreement with SMUD (October 2024) for billing, data, and call center needs, below is breakdown of that Agreement.

Existing SMUD Contract for Billing, Data, & Call Center			
Executed Contract	Dece	ember 4, 2024	
Per Meter Fee	\$	1.17	
Number of Accounts		239,000	
Monthly Cost	\$	279,630	
Annual Cost	\$	3,355,560	
Contract Term	Dece	ember 31, 2029	

Over the course of the last year, SMUD has proven to be a strong partner, organized, reporting issues as they arise, great follow up, and they are proactive. In March 2025, SMUD presented to SCP their work as a debt collection agency for Valley Clean

Energy (Valley). For Primary Placement¹ debt SMUD's collection rate was astounding at 28% in 2024. Just recently, Ava's Board approved a contract with SMUD for Debt Collection Services.

As part of the Debt Collection Service contract, SMUD starts reaching out to customers earlier in the process compared to Optio Solutions who only do collections. SMUD will pull a list of customers who are past due and send a letter and/or email to each customer to let them know we are available to help. The letter/email will encourage a call with one of SMUD's Energy Advisors who can educate the customer about the programs available to them to help lower their bills, from energy efficiency opportunities to low-income programs, and provide information about payment options and programs to remove perceived barriers to payment.

Current Calpine Practice

- SCP transfers customers back to PG&E for non-payment of SCP charges to limit debt exposure and protect other ratepayers.
- Once a customer is transferred back to PG&E for non-payment, PG&E will not reverse SCP's portion of the debt until the customer closes their account with PG&E. This can lead to upset (former) customers because it delays PG&E's reversal on SCP debt for potentially years making collections more difficult.
- Only a small fraction of SCP's charges are currenlty recovered through collections due to reversal limitations and rules for debt collectors.

Alternative SMUD Option

- Keep delinquent customers active longer, allowing time for partial payments.
 Any payments PG&E receives will go to paying off the oldest debt proportionally between SCP and PG&E.
- When PG&E ultimately disconnects the customer, SCP will receive its portion of the customer's debt and can pursue collections at that time.

¹ Primary placement debt includes accounts that have not gone to other collection agencies.

 This introduces some risk of growing debt exposure, however, it also increases the chance the customer could catch up on payments and remain an SCP customer.

Proposed SMUD Contract for Debt Collection Service			
Executed Contract		TBD	
Set up Fee	\$	75,000	
Monthly Fee (yr 1-3)	\$	3,500	
Monthly Fee (yr 4-5)	\$	5,000	
Annual Cost (yr 1-3)	\$	42,000	
Annual Cost (yr 4-5)	\$	60,000	
All In for 5 Years	\$	321,000	
Contract Term	Dec	ember 31, 2029	

Proposed SMUD Contract Fees Outside of Set-up and Monthly Fees		
<u>Description</u>	<u>Fees</u>	
Primary Placements	10% of debt collected	
Secondary Placements ² 22% of debt collected		
Attorney Referral ³	50% of debt collected	
Litigation ³	50% of debt collected	

SCP negotiated the monthly administrative fee down from \$5,000 monthly for 5 years to \$3,500 monthly for the first 3 years and \$5,000 monthly for the last 2 years of the contract saving SCP \$54,000.

As noted earlier in this report, SMUD's collection rate of 28% of Valley's primary placement debt seems aggressive based on SCP's experience. To take a more conservative approach, SCP looked at primary placements success rates at 5%, 10%, 15%, 20%, and 28% collection rates.

² Secondary placements include accounts that have gone to other collection agencies already (e.g. Optio).

³ Requires pre-approval from SCP before any attorney referral or litigation.

The tables show a monthly version and an annual version of different success rates for debt collection. They only compare success rates for <u>Year 1</u>. The break-even point is approximately 6%.

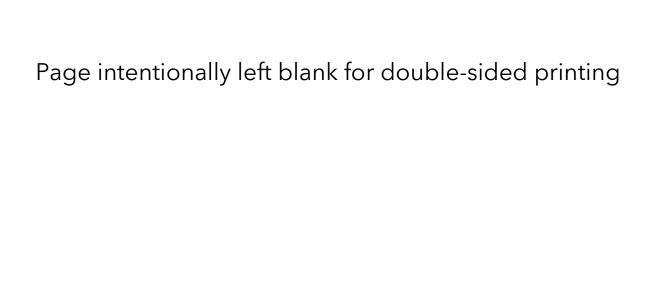
MONTHLY	Monthly Average @ 5% Success	Monthly Average Monthly Average Monthly Average Monthly Average @ 5% Success @ 10% Success @ 15% Success @ 20% Success	Monthly Average @ 15% Success	Monthly Average Monthly Average @ 15% Success @ 20% Success	Monthly Average @ 28% Success
Average Debt Sent to Collections	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000
Return on Successful Debt Collection	\$ 10,000	\$ 20,000	\$ 30,000	\$ 40,000	\$ 56,000
SMUD Cut (10% on success)	1,000	\$ 2,000	\$ 3,000	\$ 4,000	\$ 5,600
Administration Fee	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500	\$ 3,500
SCP Take Home (Suc - SMUD Cut)	\$ 12,500	\$ 21,500	\$ 30,500	\$ 39,500	\$ 53,900

LO LO	Success 2,400,000				ביים ביים ביים
0n & 2,	2,400,000	@ 10% Success	@ 10% Success @ 15% Success	@ 20% Success	@ 28% Success
\$ uc		\$ 2,400,000	\$ 2,400,000	\$ 2,400,000	\$ 2,400,000
φ φ	120,000		\$ 360,000	8	\$ 672,000
₩.	12,000		\$	\$	\$ 67,200
•	42,000	\$ 42,000	\$ 42,000	\$ 42,000	\$ 42,000
SCP Take Home (Suc - SMUD Cut) \$ 66,00	000'99	\$ 174,000	\$ 282,000	\$ 390,000	\$ 562,800
Year 1 Cost (\$75k Setup) \$ 75,00	\$ 000,57	\$ 75,000	\$ 75,000	\$ 75,000 \$	000'52 \$
Net \$ (9,00	\$ (000'6)	\$ 99,000	\$ 207,000 \$	\$ 315,000	\$ 487,800

Based on the added service of SMUD's Energy Advisor and the synergy of SMUD already being SCP's billing and data management provider, this should be a win-win for SCP and its customers.

Attachments

- Attachment 1 Draft Task Order 2 Debt Collection Service with Sacramento Municipal Utility District, available at this link or by request to the Clerk of the Board
- ➤ Attachment 2 Agreement Foundational Professional Agreement, available at this link or by request to the Clerk of the Board
- Attachment 3 Policy A.3 Noticing, Transfers, & Collections_ Amended 2024.10.03, available at this link or by request to the Clerk of the Board
- ➤ Attachment 4 Policy A.6 Emergency Consumer Protection Policy 2022.12.01, available at this link or by request to the Clerk of the Board





Staff Report - Item 05

To: Sonoma Clean Power Authority Board of Directors

From: Ryan Tracey, Director of Planning & Analytics

Geof Syphers, Chief Executive Officer

Miles Horton, Legislative Policy & Community Engagement Manager

Claudia Sisomphou, Public Affairs & Advocacy Manager

Issue: Receive Geothermal Opportunity Zone Update

Date: July 10, 2025

Background

The Geothermal Opportunity Zone (GeoZone) is SCP's initiative to secure affordable, reliable clean energy for our customers by building 600 megawatts of new geothermal power capacity in Sonoma and Mendocino Counites. This will eventually enable SCP to phase out its dependence on natural gas power plants for reliability. The Community Advisory Committee (Committee) meetings are a regularly scheduled public forum for the community to receive updates and provide input on the GeoZone. The updates provided to the Committee each month, and minutes from any discussion are posted on SCP's website at https://sonomacleanpower.org/geozone-public-updates. Staff incorporate any feedback received from the Committee presentation into the monthly updates to the Board of Directors. Additional background on the GeoZone can be found on the GeoZone webpage at https://sonomacleanpower.org/geozone.

California Community Power Geothermal Strategic Initiative

California Community Power (CC Power) is the agency formed by nine CCAs, including SCP, to leverage collective purchasing power to increase the cost-effectiveness of procuring clean energy. Modeled after the GeoZone, CC Power initiated the Geothermal Strategic Initiative to explore early partnerships between geothermal developers and CC Power to mature early-stage geothermal projects. CC Power released a Request for Information (RFI) for partners in May and is currently evaluating responses. Shortlisted respondents will be asked to consider signing a

Memorandum of Understanding (MOU) with CC Power on shared responsibilities. CC Power will offer commercial interest, and regulatory and legislative advocacy support in exchange for a commitment from industry partners to work towards signing a future Power Purchase Agreement (PPA) with CC Power. The CC Power Geothermal Strategic Initiative is open to any project that can deliver to the California Independent System Operator (CAISO) and therefore has a much larger resource area than SCP's GeoZone.

GeoZone Partner Solicitation

Given the termination of the Cyrq contract and communicated delays with the Chevron New Energies development, staff are exploring the value of issuing a solicitation for new GeoZone partners within the next year. Although the CC Power Geothermal Strategic Initiative and GeoZone participation framework may result in new GeoZone partnerships, it's likely SCP will also seek partners independent of CC Power. Staff believe it is prudent to wait until Lake County decides on CCA service and GeoZone membership before seeking new partners, given an expansion to Lake County would increase the breadth of potential opportunities. In the meantime, staff have been organizing meetings with many leading players in the industry to socialize a potential upcoming solicitation and collect feedback on how it could best be structured to attract industry interest. Thus far, one common theme is that some level of funding for early project development and exploration would be especially impactful.

State Funding and AB 526 Response

Staff have been exploring options for how the state government could fund an initial geothermal exploration well to test drilling techniques and collect data for deployment of next-generation geothermal technologies. The cost of this initial exploration well is expected to be \$20-\$30 million dollars, which is far beyond the budget of the state's current geothermal grant program that is funded from its share of royalties from geothermal development on federal land. Funding an initial well in the GeoZone, or ideally at a handful of locations across the state, could be a huge catalyst for in-state geothermal investment. Staff are looking at opportunities available through the reauthorization of the state's Greenhouse Gas Reduction Fund (GGRF). Staff have also been discussing the merits of early geothermal investment with several non-governmental organizations (NGOs) active in discussions on the GGRF.

Assembly Bill 526 (AB 526), which was SCP's sponsored legislation to create a strategic plan for in-state geothermal development, was unfortunately held in suspense in the Assembly Appropriations Committee. Without AB 526 progressing, staff are concerned that California will be missing a key opportunity to coordinate between agencies on supporting in-state geothermal development. In response, staff are actively developing a strategy for accomplishing many of AB 526's provisions through regulatory processes or administrative action.

GeoZone Emulation

In just the past month, staff have had two meetings from utilities seeking to emulate the success of the GeoZone in their own regions. Staff met with Energy Northwest, a joint operating agency for public utilities in Washington that operates the Columbia Nuclear Generating Station as well as hydroelectric, wind, and solar projects. Energy Northwest is in the early stages of identifying opportunities to obtain geothermal capacity for its members. Staff also met with Xcel Energy, a large electric utility serving customers across eight states. Xcel is interested in early partnerships with the geothermal industry to progress geothermal development in Colorado.

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Staff Report - Item 06

To: Sonoma Clean Power Authority Board of Directors

From: Geof Syphers, Chief Executive Officer

Garth Salisbury, Chief Financial Officer & Treasurer

Chris Golik, Senior Finance Manager

Issue: Adopt Resolution 2025-01 Authorizing the Chief Executive Officer to

Satisfy Federal or State Regulatory Requirements for Financial

Assurances

Date: July 10, 2025

Recommendation

Staff recommend that the Board of Directors adopt proposed Resolution No. 2025-01 (Attachment 1) authorizing the CEO to satisfy federal or state regulatory requirements for financial assurances. Proposed Resolution No. 2025-01 includes amendments to Financial Policy B.1 CEO Spending Authority (Attachment 2) to reflect this authorization.

Background

SCP's Financial Policy B.1 details the spending authority of SCP's CEO for non-power procurement expenditures. Currently, it does not specifically address authorization for necessary financial postings for regulatory or legal purposes.

SCP must comply with regulatory requirements that involve financial postings. Examples include collateral that is required by the California Independent System Operator (CAISO) Tariff and a letter of credit or cash to satisfy the Financial Security Requirement (FSR) that is mandated by the California Public Utilities Commission (CPUC). Both of these postings can change multiple times each year and have the potential to be above the CEO's spending authority.

Discussion

SCP may periodically need to make financial postings to satisfy regulatory or legal requirements. Proposed Resolution No. 2025-01 is intended to facilitate timely postings, improving SCP's ability to be compliant. It does this by authorizing the CEO to make any necessary postings. If a posting exceeds the CEO's non-power procurement expenditure authority, which is currently \$250,000, it will be reported at the next Board meeting.

Proposed Resolution No. 2025-01 also amends Policy B.1 CEO Spending Authority to include the CEO's authorization to make any necessary regulatory or legal postings.

Attachments

- ➤ Attachment 1 Draft Resolution No. 2025-01 Authorizing the CEO to Satisfy Federal or State Regulatory Requirements for Financial Assurances
- Attachment 2 Policy B.1 CEO Signature Authority Revised July 2025 (Redlined)

RESOLUTION NO. 2025-01

RESOLUTION OF THE BOARD OF DIRECTORS OF THE SONOMA CLEAN POWER AUTHORITY AUTHORIZING THE CHIEF EXECUTIVE OFFICER TO SATISFY FEDERAL OR STATE REGULATORY REQUIREMENTS FOR FINANCIAL ASSURANCES

WHEREAS, Sonoma Clean Power Authority ("SCP") is a joint powers authority organized under the Joint Exercise of Powers Act (Government Code Section 6500 et seq.) that serves as the community choice aggregator ("CCA") for its service area; and

WHEREAS, the Board of Directors ("Board") of SCP wishes to authorize the Chief Executive Officer ("CEO") to make any fee, bond or collateral posting required to comply with federal or state regulatory or other legal requirements applicable to SCP as a CCA or otherwise.

NOW, THEREFORE BE IT RESOLVED, by the Board of Directors of the Sonoma Clean Power Authority:

- Section 1. <u>Recitals</u>. That the foregoing recitals are true and correct and a substantive part of this Resolution.
- Section 2. <u>Authorization</u>. The Board authorizes the CEO and their designee to make any fee, bond or collateral posting required to comply with federal or state regulatory or other legal requirements applicable to SCP as a CCA or otherwise. Any fee, bond or collateral posting whose value exceeds the CEO's then applicable expenditure authority shall be reported at the next Board meeting.
- Section 3. <u>Amendment of Policy</u>. The Board approves the amendments to Policy B.1 as set forth in the attached Exhibit A, incorporated by this reference. Future amendments to Policy B.1 may be made by motion or other permissible action of the Board.
- Section 4. Effective Date. This Resolution shall be effective upon its adoption.
- Section 5. <u>Certification</u>. The Board Clerk shall certify the adoption of this Resolution.

DULY ADOPTED this <u>10th</u> day of <u>July</u>, 2025

JURISDICTION	NAME	AYE	NO	ABSTAIN/ ABSENT
Cloverdale	Director Laskey			
Cotati	Director Lemus			
Ft. Bragg	Director Albin-Smith			
Petaluma	Director Barnacle			
Rohnert Park	Director Elward			
Santa Rosa	Director Fleming			
Sebastopol	Director Zollman			
Sonoma	Director Farrar-Rivas			
Windsor	Director Potter			
County of Mendocino	Director Haschak			
County of Sonoma	Director Hopkins			

In alphabetical order by jurisdiction

	Chair, Sonoma Clean Power Authority
Attest:	
Clerk of the Board	

REVISED FINANCIAL POLICY B.1

[attached behind this page]

Financial Policy B.1

CEO Spending Authority

Power procurement expenditures are governed by Policy C.1 Energy Risk Management. For all other expenditures, the CEO is authorized to make expenditures without prior Board of Directors or Community Advisory Committee review or approval provided that:

- 1. The total annual dollar amount/cost or the purchase or contract does not exceed \$250,000 AND the expenditure will not result in exceeding the annual amount currently budgeted and approved in the applicable category;
- 2. The expenditure is consistent with all adopted Board policies;
- 3. The Board Chair and Vice Chair, and the Community Advisory Committee Chair are notified immediately following any non-power procurement purchases that exceed \$250,000;
- 4. The expenditure is in the best interests of Sonoma Clean Power's_customers; and
- 5. All expenditures in excess of \$250,000 are reported at the next Board meeting.

In addition, the CEO is authorized to make any fee, bond or collateral posting required to comply with federal or state regulatory or other legal requirements. Any fee, bond or collateral posting whose value exceeds the CEO's expenditure authority in this Policy shall be reported at the next Board meeting.

Adopted: June 5, 2014

Amended: April 7, 2016, April 1, 2021, October 7, 2021, April 4, sonomacleanpower.org

2024,; July 10, 2025



Staff Report - Item 07

To: Sonoma Clean Power Authority Board of Directors

From: Stephanie Reynolds, Director of Internal Operations

Mike Koszalka, Chief Operating Officer

Issue: Receive Internal Operations Report and Provide Direction as

Appropriate

Date: July 10, 2025

NEW FACES AT SCP

SCP has recently welcomed several new faces to the team including an Administrative Assistant, Sarah Smith, HR Manager, Laura Liberty, and Capital Projects Engineer, Patrick Le. They are bringing a wide range of valuable experience and talent to the team, and we hope to introduce them at the meeting.

PROGRAMS UPDATES

CEC Grant Application Submitted - Paving the Way for California's Gas Transition

On June 26, SCP-in partnership with See Change Institute (SCI) and Energy + Environmental Economics (E3)-submitted a proposal for the California Energy Commission's "Paving the Way for California's Gas Transition" (GFO-24-501). Titled "A Community-based Assessment of Energy Transition Barriers in Rural and Tribal Areas," the project, if selected, would conduct multidisciplinary research to uncover and address the unique local challenges of electrifying homes and businesses, while minimizing costs to customers, improving grid reliability, and ensuring an equitable transition. The project team would conduct this work in close collaboration with the partner communities of Willits, Hopland and the Hopland Band of Pomo Indians, and Graton.

Mendocino County Site Visits

SCP's Programs team was in Mendocino County throughout June meeting with customers on respective energy programs. Staff conducted Commercial Energy Assistance walkthroughs to identify energy-saving measures, completed an on-site consultation for the Workplace Charging Research Project, met with a non-profit to develop education and outreach opportunities for their clients, and hosted a bike safety launch party with an E-Bike Grant recipient.



E-bike kick-off event with Imagination Station in Willits, CA



Image: SCP staff learning about the Solectrac electric tractor

DOOR-TO-DOOR SCAMS?

We are seeing a notable increase in reports from customers regarding door-to-door solicitors falsely claiming to represent Sonoma Clean Power (SCP) or Pacific Gas and Electric Company (PG&E). These reports have come to us via social media, in-person conversations, and phone calls from customers.

Sonoma Clean Power does not do door-to-door solicitations.

Similarly, PG&E does not engage in door-to-door sales. Any individuals claiming to represent SCP or PG&E in this manner should be treated with caution.

In general, door-to-door solicitations of this nature may be attempted scams or present other safety concerns. We encourage residents to exercise caution:

- Do not share your PG&E bill or account number
- Do not sign any documents
- Most importantly, do not allow solicitors into your home

Customers have reported instances of individuals wearing SCP or PG&E-branded shirts and presenting fraudulent badges or credentials. We remind customers that SCP does not provide natural gas service. In addition, anyone offering "discounted" natural gas services should be treated with suspicion and customers are advised to not sign anything before calling PG&E to confirm all claims.

If you hear from constituents about these encounters, please encourage them to remain vigilant and protect their personal information. Reports can be directed to:

- California Public Utilities Commission (CPUC): File a Complaint: https://www.cpuc.ca.gov/consumer-support/file-a-complaint
- PG&E Customer Service: 1-800-743-5000
- Sonoma Clean Power: 855-202-2139

We appreciate your support in helping keep our communities informed and safe.

More information can be found in an article provided to PR Newswire by PG&E on June 25, 2025: https://www.prnewswire.com/news-releases/scammers-are-targeting-pge-customers-at-an-alarming-rate-heres-what-you-need-to-know-to-not-fall-victim-302491214.html

SCP SHINES AT SONOMA COUNTY PRIDE PARADE

Team SCP made a vibrant showing at this year's Sonoma County Pride Parade with a colorful float that received enthusiastic responses from paradegoers. The staff and float even earned a brief spotlight in the Channel 7 ABC News coverage, visible around the 1:20 mark in this linked segment.



Designed with reuse in mind, the float can be repurposed for future parades and community events.

RECENT AWARDS & RECOGNITION - NORTH BAY LEADERSHIP COUNCIL

Sonoma Clean Power was recently honored with the Paint the Community Green award by the North Bay Leadership Council. This award recognizes individuals, organizations, or initiatives demonstrating exceptional leadership in environmental stewardship – including achievements in sustainable development, green business practices, renewable energy, and climate action.

The recognition highlights significant contributions to environmental sustainability in the North Bay region, encompassing Marin, Sonoma, and Napa counties. Award

recipients are celebrated for reducing environmental impact, advancing clean energy, and fostering community engagement in sustainability efforts.

NORTH BAY BIZ MAGAZINE

Sonoma Clean Power was also honored to have been voted "Best Public Agency" by readers of NorthBay Biz magazine in this year's annual readers' poll–especially as this marks the first year the public agency category has been included.

Being recognized as the inaugural winner is a meaningful milestone, and we're grateful to our community for their continued support and trust in our mission.

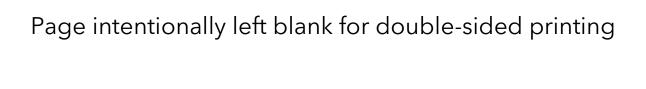
421 E STREET OFFICE UPDATE

The 421 E Street office renovation project is in the public bidding process. The Notice Inviting Bids was published on our website Solicitations page on June 18th and sent to trade journals and contractors in our area.

https://sonomacleanpower.org/solicitations-business-opportunities In addition, the Notice Inviting Bids is running in the Legal Notices section of the Press Democrat June 20, June 17, and July 4. A pre-bid conference for potential bidders was held on July 1 and bids are due at 10:00am on July 17, with a public bid opening immediately commencing. We are planning to seek approval for the award of the construction contract at the August 7 Board meeting. Once the contract is awarded and SCP provides a Notice to Proceed, the construction timeline is approximately 4 months.

UPCOMING MEETINGS

- Community Advisory Committee July 17, 2025
- Board of Directors August 7, 2025
- Community Advisory Committee, August 21, 2025
- ➤ Board of Directors September, 2025 (TBD)





Staff Report - Item 08

To: Sonoma Clean Power Authority Board of Directors

From: Neal Reardon, Director of Regulatory Affairs

Miles Horton, Legislative Policy & Community Engagement Manager

Geof Syphers, Chief Executive Officer

Issue: Receive Legislative and Regulatory Updates, Approve Legislative

Positions, and Provide Direction as Appropriate

Date: July 10, 2025

Requested Action

Receive legislative and regulatory updates, approve legislative positions, and provide feedback as appropriate.

Regulatory Updates

<u>California Public Utilities Commission Issues Proposed Decision to Modify Power</u> Charge Indifference Adjustment Calculation

On June 26th, the CPUC adopted a proposal to delay financial credits PG&E owes to CCA customers by up to 4 years. This means that SCP customers will be required to loan millions of dollars to PG&E interest free in 2026. This decision will create more volatility in electric bills, increasing the risk of years with higher total bills.

Specifically, this Decision modified how the Resource Adequacy (RA) - a product required to support grid reliability - credit is calculated. There were five modifications introduced by CPUC staff. The stated goal of the modifications was to increase the number of transactions included and to increase the accuracy of the result. Sonoma Clean Power staff, working in conjunction with CalCCA, supported 4 of these: removing affiliate and sleeve transactions, combining all RA into the calculation, and calculating monthly values. The Decision adopted all four of those with the exception of calculating monthly values.

However, it also adopted the modification CalCCA and SCP were most strongly opposed to using historical RA prices instead of the current prices to determine market value. Most problematically, it did so retroactively. In practice, this means the elevated RA prices observed in 2024 would not be fully granted to our customers but would instead be blended with transactions from 2021-2024. As the earlier years had lower prices, the blended value is depressed which results in a lower credit to our customers and higher PCIA charge. We still do not have the underlying data from the earlier transactions to calculate the impact on our customers. However, we estimate the impact will be in the tens of millions of dollars.

This rushed, retroactive change to rates without clear data on the impact is troubling. However, blending the higher 2024 RA prices into years 2025-2027 would be beneficial for customers' PCIA credit in the case that future prices do not remain as high. Ultimately, the most significant risk is that there is no guarantee this methodology – using four years instead of one – will stay in place. If the CPUC were to later adjust the credit calculation back to using one year of cost data in the future, the effect would be to transfer costs from one group of customers to another. Such an outcome would violate the CPUC's obligation to maintain cost indifference, so SCP staff will be watching closely for any indication that the CPUC might be considering this type of future action.

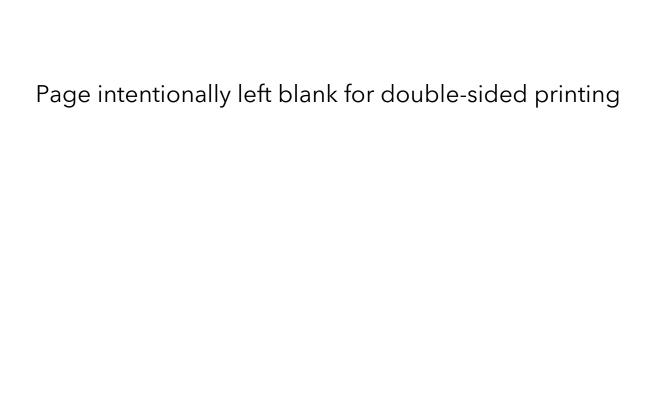
The Decision implements these rapid changes to the methodology by this Fall and grants utilities the ability to apply them immediately. SCP staff met with four Commissioner Offices on this topic and submitted opening comments on this proposal. Despite working to educate them on the negative impacts and dangerous precedent this sets, the Decision was adopted. Procedurally, the only remaining avenue at the CPUC is to submit an "Application for Rehearing of the Decision."

Legislative Updates

Sonoma Clean Power is sponsoring two geothermal bills in the California Legislature this year, in partnership with Fervo Energy, the International Union of Operating Engineers, and others:

Assembly Bill 527 (Papan) would mirror federal policy by exempting geothermal
exploration wells meeting a high standard of environmental stewardship from
review under the California Environmental Quality Act, so long as the projects use
a skilled and trained workforce that is paid at least the prevailing wage. At the
time of writing, the bill is pending hearing in both the Senate Environmental

- Quality Committee and the Senate Natural Resources & Water Committee, where amendments to strengthen environmental protections are anticipated.
- Assembly Bill 531 (Rogers) would allow proposed geothermal power plants to be approved through an existing "one-stop shop" process at the California Energy Commission, known as the "opt-in" process (because a renewable energy developer can voluntarily opt in to using it). While geothermal power plants can theoretically use this process today, there is a 50 MW minimum project size that functionally excludes most geothermal development (which is typically more like 20, 30, or 40 MW in size). Given the value of geothermal power to the grid and the capital-intensive nature of even "small" geothermal projects, this bill aims to ensure that all proposed geothermal power plants have this option available. The bill has received late opposition from the Rural County Representatives of California, who oppose the opt-in process as a whole on principle for allowing the state to approve projects in their jurisdictions. But AB 531 continues to earn broad support in the Legislature. Sonoma Clean Power staff are also tracking the potential repeal of clean energy tax credits, a proposed new tax on solar and wind power and the potential cancellation of Inflation Reduction Act funding for clean energy at the federal level.





Staff Report - Item 09

To: Sonoma Clean Power Authority Board of Directors

From: Carolyn Glanton, Programs Operations Manager

Aubrie Hunt, Program Specialist

Issue: Receive Update on Programs that Accelerate Building Efficiency and

Electrification

Date: July 10, 2025

Recommendation

Receive a presentation on the summary of Sonoma Clean Power Authority's programs that accelerate building efficiency and electrification (Attachment 1).

Background

Sonoma Clean Power's Programs department develops and implements customer offers and rebates that align with SCP goals to support energy affordability, grid reliability and reduce greenhouse gas emissions. SCP's Strategic Action Plan for Offers and Rebates identifies five focus areas to accomplish these objectives, including accelerating building efficiency and electrification.

This item focuses on current activities. Future items later in 2025 will focus on how SCP could adapt to rapidly-evolving conditions, including:

- The Bay Area Air District's "No NOx" rule, phasing out natural gas water heaters in 2027 and furnaces in 2029;
- Implementation of SB 1221, which aims to prune back the natural gas infrastructure on a neighborhood scale, starting with pilot projects;
- Potential changes in enforcement and jurisdiction of U.S. Clean Air Act;
- Potential joint action across many CCAs to solve problems such as appliance replacement financing.

Transforming how buildings use energy represents one of the greatest opportunities to turn the tide on the climate crisis while delivering direct benefits to our customers. Currently, many homes and businesses in our service area use fossil fuels for space heating, water heating, and cooking. This is a large source of greenhouse gas emissions. Replacing these gas-using appliances with high-performance electric appliances produces far fewer emissions, especially when powered by clean renewable electricity.

Burning fossil fuels indoors not only contributes to greenhouse gas emissions but also produces unhealthy indoor air, potentially leading to health issues including asthma. Transitioning to high-performance electric appliances can improve indoor air quality and reduce hazards associated with combustion appliances.

Beyond appliance replacement, implementing energy upgrades in homes and businesses can reduce overall energy consumption while improving comfort. Energy efficiency improvements span the entire building system, from the building envelope to every device that's plugged in. Examples of some upgrades are enhanced insulation, air-sealing, and high-efficiency lighting.

Sonoma Clean Power is one of many electric utilities throughout California who are accelerating building efficiency and electrification to meet the state's ambitious climate goals. These programs offer multiple benefits beyond greenhouse gas reduction. By investing in building electrification, we increase beneficial electric load while simultaneously managing peak demand through load flexibility programs like GridSavvy Rewards.

In 2023-2024, SCP conducted a Residential and Commercial Energy Needs Assessment that identified key customer priorities including:

- Reducing energy bills
- Helping low-income customers with energy bills
- Improving affordability of energy efficiency solutions
- Protecting against power outages
- Addressing climate change
- Building local renewables
- Improving access to information on rates and rebates

SCP is committed to making electrification and energy efficiency more accessible and affordable for all residents. Our programs are continuously refined to address these customer priorities while advancing our climate and energy goals.

Discussion

To increase electrification adoption and maximize energy efficiency, SCP has implemented several initiatives focused on accessibility and customer engagement. Recognizing the barriers to electrification, SCP offers various rebates and services to help customers transition to clean energy solutions. More information can be found on our website at www.sonomacleanpower.org/offers-and-rebates.

Rebates for Home Appliances

Customers ready to go electric can receive rebates on cooking, heating/cooling, and water heating upgrades. For income-qualified customers enrolled in energy bill discount programs such as California Alternate Rates for Energy (CARE), Family Electric Rate Assistance (FERA), or deed-restricted affordable housing, SCP provides higher rebates covering 50% of project costs (after all other rebates have been applied), up to \$10,000.

Since the launch in 2021, SCP has supported over 2,700 installations, of which 10.4% of the participants qualified for enhanced incentives. Moreover, 19.8% of the total spend for appliance rebates went to income-qualified households. A breakdown of participation and average project cost by appliance type can be found in Table 1.

Table 1: Rebate Participation and Project Cost

Appliance Rebate	Number of Participants	Average Project Cost
Heat Pump for Heating & Cooling	1,488 (143 CARE/FERA customers)	\$22,347.62
Heat Pump Water Heater	601 (41 CARE/FERA customers)	\$7,420.12
Induction Range or Cooktop	600 (35 CARE/FERA customers)	\$3,927.85
Hydronic System (Heating & Water Heating)	11 (1 CARE/FERA customer)	\$44,232.67

Heat Recovery	1	Not Available
Ventilator		

Heat Pump Water Heater Rebates for Local Governments

Local governments and schools can upgrade to efficient electric water heaters at little to no cost. SCP provides additional funding on top of PG&E rebates to make heat pump water heater installations essentially free for government and K-12 facilities. This program covers a wide range of public buildings including schools, community centers, libraries, museums, performing arts venues, and public works facilities. By eliminating upfront costs, we're making it easier for public institutions to transition to cleaner energy technology.

Since the partnership started in 2022, 24 heat pump water heaters have been installed in local public facilities, with over 30 additional projects currently reserved.

Free Business Energy Efficiency Evaluation

Qualifying SCP business customers can receive a comprehensive, no-cost energy assessment tailored to their specific needs. Our internal energy experts visit the business to identify energy-saving opportunities and provide a detailed report outlining practical improvements. They will help customers plan projects that align with their business goals, whether that's cutting costs, reducing maintenance or lowering greenhouse gas emissions.

Since the launch in 2022, 40 personalized assessments have been conducted for customers.

Energy Savings Box

Launched in September 2024, Energy Savings Box provides free, easy-to-use products that help customers save energy and reduce their bills. To date, over 1,000 kits have been mailed to customers' homes and distributed through community-based organizations. To date, 28.18% of participants are income-qualified through CARE/FERA.

The Energy Savings Box comes with six LED bulbs, a 7-outlet advanced power strip, a Wi-Fi controlled smart outlet, and three weather proofing solutions for doors and windows. This kit also includes a detailed instructional booklet, QR code links to English and Spanish installation videos, and a flyer for SCP's GridSavvy program.

Electric Panel Upgrades for Multifamily Housing

Costly electrical panel upgrades are a key barrier to electrification retrofits in multifamily buildings. To address this issue, SCP has partnered with BayREN's Multifamily Program to offer targeted rebates for in-unit and/or central building panel upgrades.

Since this effort launched in January 2022, 85 local affordable housing units have received \$68,750 in rebates. Additionally, this program has provided a pathway for participating building owners to access over \$350,000 in SCP electrification incentives.

Induction Cooktop Lending

Customers curious about induction cooking can borrow a portable induction cooktop for up to two weeks, completely free. We'll even include compatible cookware so customers can get the full cooking experience without gas flames.

Since 2019, over 560 customers have borrowed an induction cooktop.

Advanced Energy Build

In 2020, the Advanced Energy Build program began providing rebates for the construction of resilient, affordable, and all-electric homes in Sonoma and Mendocino County. To date, the program has provided over \$1.1 million in funding to support the development of 400 units of all-electric, multifamily affordable housing units in our service territory. All remaining projects will be complete by the end of 2025, at which time the program will close.

Future Programs

These active programs represent SCP's ongoing commitment to making energy efficiency and electrification accessible and affordable for all our customers. As we continue to serve our customers, the future development of offers and rebates will align with the steps outlined in our Strategic Action Plan for Offers and Incentives. By listening to customer needs and following this approach, we will continue to develop innovative solutions that reduce greenhouse gas emissions, support energy affordability, and enhance grid reliability while ensuring these benefits reach all segments of our community.

Fiscal Impact

No fiscal impacts related to this item. Individual program and rebate decisions are made through the budgeting approval process.

Community Advisory Committee Review

This informational item is being presented to support understanding of active programs. Community Advisory Committee review was not required.

Attachments

> Attachment 1 - Building Efficiency and Electrification Programs Presentation

Building Efficiency and Electrification Programs

July 10, 2025



1

Glossary and Terminology

Building efficiency

- Using less energy for the same service or comfort
- Upgrades like insulation, lighting and appliances can lower energy use and save money on utility bills

Building electrification

- Switching from fossil fuels to electric systems for space heating and cooling, water heating, and cooking
- It may raise electric bills but lower gas or propane costs, depending on local rates and equipment efficiency



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1

Why Building Efficiency and Electrification Matter

- Helps maintain comfortable temperatures year-round, increases comfort
- Lowers stress on the grid by using less energy
- Reduces greenhouse gas emissions
- Improves indoor air quality & eliminates combustion hazards inside buildings
- Can shift energy use to off-peak times with load flexibility programs like GridSavvy Rewards



3

Customer Priorities



Reduce energy bills



Help low-income customers with energy bills



Improve affordability of energy efficiency solutions



Protect against power outages



Address climate change



Build local renewables



Improve access to information on rates and programs



4

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Rebates for Home Appliances

Appliance	Number of Participants	Average Project Cost
Heat Pump for Heating & Cooling	1,488 (143 CARE/FERA)	\$22,347.62
Heat Pump Water Heater	601 (41 CARE/FERA)	\$7,420.12
Induction Range or Cooktop	600 (35 CARE/FERA)	\$3,927.85
Hydronic System (Heating, Cooling, & Water Heating)	11 (1 CARE/FERA)	\$44,232.67

5

Water Heater Rebates for Local Governments

- Public buildings can receive a low-to-no-cost water heater replacement
- Eligible facilities include:
 - · Police departments
 - · Corporate and public work yards
 - Community and convention centers, fitness and recreation centers
 - Libraries/museums/performing arts centers
 - · Airports and transit centers
- Since 2022, 24 heat pump water heaters have been installed



6

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Free Business Energy Efficiency Evaluation

- Free energy assessment with expert advice designed to maximize energy savings for business customers
- Customers receive a detailed report outlining practical improvements to save energy
- Since 2022, 40 personalized assessments have been conducted



7

Energy Saving Box

- Free kit shipped directly to the customer!
- The items included are easy to use and renter-friendly
 - 6 LED light bulbs
 - Advanced power strip
 - Smart plug
 - 3 weatherstripping solutions
- 1,086 customers have received a free kit
 - 306 distributed to income-qualified customers



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Upgrades for Multifamily Buildings

- Rebates for electrical panel upgrades, smart thermostats and electric vehicle chargers
- Since 2022, 85 local affordable housing units have received \$68,750 in rebates



In partnership with BayREN



С

Induction Cooktop Lending

- Customers can borrow a portable induction cooktop and compatible cookware for up to 2 weeks for free
- Easy online reservation process
- Since 2019, over 560 customers have borrowed an induction cooktop





10

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Advanced Energy Build

- Launched in 2020 to support resilient, affordable, all-electric homes
- Provided \$1.1 million in funding to support the development of 400 units of all-electric, multifamily affordable housing units
- Program set to conclude by the end of 2025 with final project completions



11

Visit SCP's Customer Center

- Learn more about your energy bill
- Discover how to lower your energy use and save money
- Explore the future of clean energy appliances for your home
- Attend an event, take a class, learn no-cost and low-cost ways to save energy

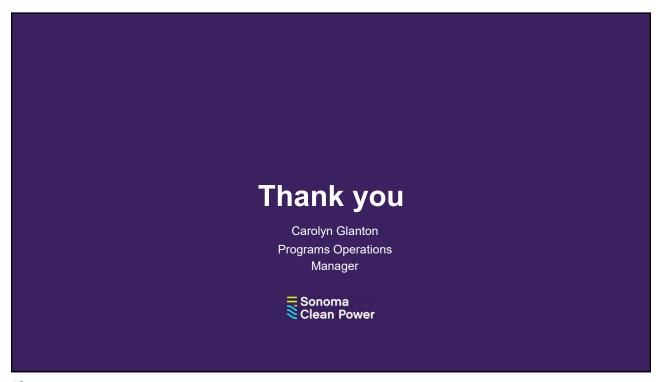


741 Fourth Street, Santa Rosa www.scpcustomercenter.org



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To: Sonoma Clean Power Authority Board of Directors

From: Garth Salisbury, Chief Financial Officer & Treasurer

Geof Syphers, Chief Executive Officer Chris Golik, Senior Finance Manager

Issue: Adopt Resolution 2025-02 Authorizing Entry into a \$100,000,000

Revolving Credit Agreement with Royal Bank of Canada

Date: July 10, 2025

Recommendation

Approve Resolution 2025-02 Authorizing and approving entry into a three-year \$100,000,000 Revolving Credit Agreement and Fee Agreement with Royal Bank of Canada.

Background

SCP has taken a number of steps to reduce costs and become financially resilient over the last few years. These steps include securing and maintaining an "A" credit rating from Standard & Poor's, building up our cash reserves and establishing and funding a Rate Stabilization Fund to help maintain stable rates, completing a prepayment transaction to reduce the cost of renewable energy to our customers, and hiring an investment advisor to modernize our investment policy and to better manage our investment portfolio to minimize risk and lock in higher investment returns.

Resolution 2025-02 furthers these steps by securing a three-year \$100,000,000 Revolving Credit Facility from Royal Bank of Canada. The Revolving Credit Facility will enhance our liquidity and provide immediate access to additional capital and letters of credit (LCs). Having a credit line in place will facilitate ready access to low-cost LCs that can enhance Power Purchase Agreements and satisfy regulatory mandates that require cash collateral or posting of LCs. The credit line will also allow SCP access to short-term liquidity needs and if necessary, to access short-term loans

to be able to act quickly on local project investment opportunities while we secure long-term financing or other sources of capital.

It should be noted that SCP has no immediate need to access the credit line. However, having it in place immediately increases our available "Adjusted Days Cash on Hand" metric with S&P and provides another ready source of capital and liquidity for our operations going forward.

Bank Selection Process

In December of 2024 SCP issued an RFP for bank credit providers. Responses were due in late January. SCP received four bids from large national banks and one bid from a local bank. Four of the bids met the primary capital and ratings criteria. The best bid from the qualifying banks was from Royal Bank of Canada which had the most competitive pricing and flexible terms and the highest credit ratings (Aa1/AA-/AA). RBC was awarded the proposed assignment to provide the credit facility in early February.

Working with our Financial Advisor (Public Financial Management) and our outside counsel (Chapman and Cutler) Staff proceeded negotiations on the terms and conditions of the Revolving Credit Facility in late February which has resulted in the near final draft that appears as Attachment 2. The Fee Agreement negotiated with RBC appears as Attachment 3.

Discussion of Terms of the Draft Revolving Credit Facility

- Increases SCP's available liquidity by \$100,000,000 which enhances SCP's overall liquidity for any short-term working capital needs;
- Supports SCP's power procurement program. It can be used to meet collateral requirements of individual power contracts with higher-rated Letters of Credit provided by RBC (Aa1/ AA-/ AA);
- Enhances SCP's investment grade credit rating and the potential for an upgrade. Liquidity is one of the primary factors considered when credit agencies determine their ratings. Solid investment grade ratings allow SCP to negotiate more favorable financial terms with power suppliers and vendors;
- The three-year term provides some protection against credit market disruptions and locks in pricing;

- The facility includes a three year "term-out" arrangement, which will allow SCP to amortize any loans from the facility over a three-year period starting from the facility termination date;
- Provides favorable credit terms and covenants that are in alignment with SCP's needs going forward as we navigate ever-changing power market dynamics and volatile and unpredictable changes in the PCIA.

Fiscal Impact

The cost of the proposed Revolving Credit Agreement is \$300,000 (0.3%) annually for the "standby fee" for the three-year term of the facility and represents a very competitive cost compared to other fees paid recently by other CCAs in California. Additional costs would be incurred if SCP borrows directly under the facility or requests that Letters of Credit be issued under the facility. The costs for the proposed Revolving Credit Agreement standby fees are included in the FY 2025/26 Budget. The financial benefits of having increased liquidity are not estimated but could be substantial.

Attachments

- Attachment 1 Resolution 2025-02 Authorizing and Approving Entry into a Revolving Credit Agreement and Fee Agreement with Royal Bank of Canada and Delegating Authority to SCP Authorized Representatives to Execute and Deliver Such Agreements and Other Documents Related Thereto
- Attachment 2 Final Draft: Revolving Credit Agreement by and between Sonoma Clean Power Authority and Royal Bank of Canada, available at this link or by request to the Clerk of the Board
- Attachment 3 Fee Letter by and between Sonoma Clean Power Authority and Royal Bank of Cananda, available at this link or by request to the Clerk of the Board

RESOLUTION NO. 2025-02

A RESOLUTION OF THE BOARD OF DIRECTORS OF SONOMA CLEAN POWER AUTHORITY AUTHORIZING AND APPROVING ENTRY INTO A REVOLVING CREDIT AGREEMENT AND FEE AGREEMENT RELATED THERETO WITH ROYAL BANK OF CANADA AND DELEGATING AUTHORITY TO THE SONOMA CLEAN POWER AUTHORITY AUTHORIZED REPRESENTATIVE TO EXECUTE AND DELIVER SUCH AGREEMENTS AND OTHER DOCUMENTS RELATED THERETO

WHEREAS, Sonoma Clean Power Authority ("SCP") was formed on June 4, 2012 under the provisions of the Joint Exercise Powers Act of the State of California, Government Code section 6500 *et seq.* and as set forth in that certain Third Amended and Restated Joint Powers Agreements Relating to and Creating the Sonoma Clean Power Authority, effective as of October 13, 2016; and

WHEREAS, SCP is duly organized, validly existing, and in good standing under and by virtue of the laws of the State of California, is duly authorized to transact business, having obtained all necessary filings, governmental licenses and approvals in the State of California, and has the full power and authority to own its properties and to transact the business in which it is presently engaged or presently proposes to engage;

WHEREAS, the SCP Board of Directors wishes to authorize and approve (a) the entry into SCP of (i) a Revolving Credit Agreement (the "Royal Bank Credit Agreement") with Royal Bank of Canada or any of its subsidiaries (collectively, the "Lender"), attached hereto as Exhibit "A" and (ii) a Fee Agreement with the Lender related thereto, attached hereto as Exhibit "B" (the "Royal Bank Fee Agreement" and, together with the Royal Bank Credit Agreement, together, the Royal Bank Agreements"), and to authorize the Authorized Representatives, specified below, to execute and deliver the Royal Bank Agreements in substantially the forms presented to this Board, with such modifications as the Authorized Representatives shall approve as in the best interest of SCP.

NOW, THEREFORE BE IT RESOLVED, by the Board of Directors of the Sonoma Clean Power Authority:

Section 1. <u>APPROVAL OF ROYAL BANK AGREEMENTS</u>. The Royal Bank Agreements, in substantially the forms provided to the SCP Board of Directors in this meeting, are hereby authorized and approved, subject to such modifications as may be approved by an Authorized Representative as set forth below, is hereby authorized and approved.

Section 2. <u>AUTHORIZED REPRESENTATIVES</u>. The following named individuals or individuals who in the future carry the same or similar titles are the authorized representatives of Sonoma Clean Power Authority with the respective titles specified below (collectively referred to as "Authorized Representatives" and individually referred to as an "Authorized Representative"):

<u>NAMES</u>	<u>TITLES</u>
Geof Syphers	Chief Executive Officer
Garth Salisbury	Chief Financial Officer
Michael Koszalka	Chief Operations Officer

Section 3. <u>ACTIONS AUTHORIZED</u>. Any one of the Authorized Representatives are authorized and approved to execute and deliver the Royal Bank Agreements in substantially the forms presented in this meeting, with such modifications thereto as the Authorized Representative shall approve as in the best interest of SCP, such approval to be conclusively evidenced by the Authorized Representative's execution and delivery thereof.

Section 4. <u>FURTHER ACTIONS AUTHORIZED RELATING TO THE ROYAL BANK AGREEMENTS</u>. Each of the Authorized Representatives is further authorized, approved, empowered, and directed to any of the following for and on behalf of SCP with respect to the Royal Bank Agreements:

- A. Borrow Money. To borrow and authorize advances, letters of credit and other lending accommodations from time to time from Lender under the Royal Bank Credit Agreement, such sum or sums of money as in its judgement should be borrowed for the permitted purposes set forth in the Royal Bank Credit Agreement, in the aggregate principal amount not to exceed the commitment under the Royal Bank Credit Agreement of \$100,000,000.
- B. Execute Notes and Other Documents. To enter into, execute and deliver, in the name and on behalf of SCP, any promissory note or notes, letter of credit applications, borrowing requests, or other evidence of SCP's credit accommodations under the Royal Bank Credit Agreement, in form and substance acceptable to Lender, at such rates of interest, not to exceed the maximum rate allowed by law, and on such terms as are set forth in the Royal Bank Credit Agreement, evidencing the sums of money so borrowed or any of SCP's indebtedness to Lender, and also to execute and deliver to Lender one or more renewals, extensions, amendments, modifications, amendments and restatements, refinancing, consolidations, or substitutions for one or more of the notes, any portion of the notes, or any other evidence of credit accommodations.
- C. Execute Financing Statements. To execute and deliver to Lender any financing statements and other documents which Lender may require and which shall evidence the terms and conditions under and pursuant to which the lien on net revenues is given.
- D. Further Acts. In the case of the Royal Bank Credit Agreement to designate additional or alternate individuals as being authorized to request advanced there under, and in all cases, to do and perform such other acts and things,

to pay any and all fees and costs, and to execute and deliver such other documents and agreements as any Authorized Representative may in his or her discretion deem reasonably necessary or proper in order to carry into effect the provisions of this Resolution relating to the Royal Bank Agreements.

- E. <u>Effective Date</u>. This Resolution shall be effective upon its adoption.
- F. <u>Certification</u>. The Board Clerk shall certify to the adoption of this Resolution.

Section 5. <u>EFFECTIVE DATE</u>. This Resolution shall be effective upon its adoption.

Section 6. <u>PRIOR ACTS</u>. Any and all acts authorized pursuant to this Resolution and performed prior to the passage of this Resolution are hereby ratified and approved.

Section 7. <u>CERTIFICATION</u>. The Board Clerk shall certify to the adoption of this Resolution.

DULY ADOPTED this <u>10th</u> day of <u>July</u>, 2025

JURISDICTION	NAME	AYE	NO	ABSTAIN/ ABSENT
Cloverdale	Director Laskey			
Cotati	Director Lemus			
Ft. Bragg	Director Albin-Smith			
Petaluma	Director Barnacle			
Rohnert Park	Director Elward			
Santa Rosa	Director Fleming			
Sebastopol	Director Zollman			
Sonoma	Director Farrar-Rivas			
Windsor	Director Potter			
County of Mendocino	Director Haschak			
County of Sonoma	Director Hopkins			

In alphabetical order by jurisdiction

	Chair, Sonoma Clean Power Authority		
Attest:			
Clerk of the Board			



To: Sonoma Clean Power Authority Board of Directors

From: Geof Syphers, Chief Executive Officer

Rebecca Simonson, Director of Capital Projects and Engineering

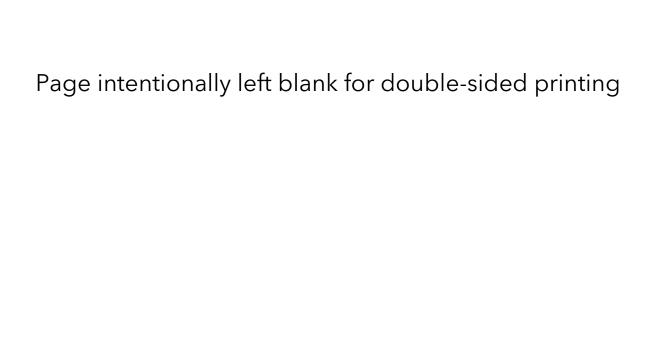
Issue: Conference With Real Property Negotiators - Property: Assessor's

Parcel Numbers: 009-054-033; 009-012-011; Agency Negotiators: Geof Syphers, Rebecca Simonson; Negotiating Parties: Allen Gloria Mae Trust; Langendorf Andrews Lisa et al.; Under Negotiation: Price

and Terms of Payment

Date: July 10, 2025

There are no written materials for this item.





To: Sonoma Clean Power Authority Board of Directors

From: Brian Barnacle, Chair of the Board of Directors

Jackie Elward, Vice Chair of the Board of Directors

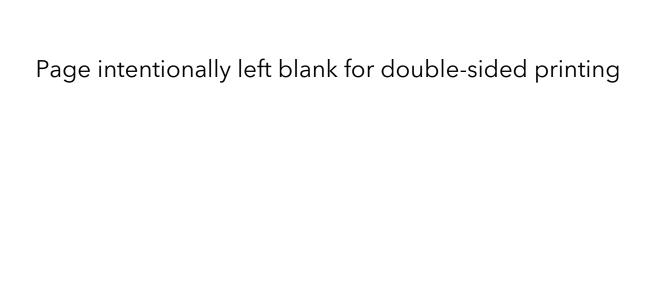
Josh Nelson, Special Counsel

Issue: Conference with Labor Negotiators - Agency Designated

Representatives: Chair Barnacle, Vice Chair Elward; Unrepresented Employee: Chief Executive Officer (Gov't Code Section 54957.6)

Date: July 10, 2025

There are no written materials for this item.





To: Sonoma Clean Power Authority Board of Directors

From: Geof Syphers, Chief Executive Officer

Issue: Public Employee Performance Evaluation - Chief Executive Officer

(Gov't Code Section 54957)

Date: July 10, 2025

There are no written materials for this item.